Half Yearly Report 2012



Head Office

19, City Villas, Near High Court Road, Rawalpindi PABX: (051) 5974098 & 99 Fax: (051) 5974097

Registered Office and Factory

112-113, Phase V, Hattar Industrial Estate, Hattar, District Haripur Khyber Pakhtunkhwa Tel: (0995) 617720-23, 617347 Fax: (0995) 617074 www.ecopack.com.pk





Financial Statements for the Half Year ended December 31, 2012



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Mission Statement

To Systematically and cost effectively manufacture and supply consistently high products and services thus achieving customer satisfaction, profitably and thereby ensuring the financial well being of the company and maximum returns to the shareholders.

Corporate Strategy

Retain market share leadership through quality and price competitiveness while creating value as a low cost producer.



COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Hussain Jamil

Mr. Shahid Jamil

Mrs. Deborah Jamil

Mrs. Ayesha Khan

Ms. Laila Jamil

Mr. Asad Ali Sheikh

Mr. Mohammad Raza Chinoy

Chairman/Chief Executive Officer

AUDIT COMMITTEE

Mrs. Ayesha Khan Mr. Asad Ali Sheikh Ms. Laila Jamil Chairperson Member Member Non-Executive Director Non-Executive Director Non-Executive Director

CHIEF FINANCIAL OFFICER

Mr. Muhammed Ali Adil

COMPANY SECRETARY

Mr. Muhammed Ali Adil

BANKERS

Askari Bank Limited Habib Bank Limited Allied Bank Limited JS Bank Limited Faysal Bank Limited MCB Bank Ltd

Standard Chartered Bank Ltd Al-Barka Bank (Pakistan) Ltd

AUDITORS

Rahman Sarfaraz Rahim Iqbal Rafiq Chartered Accountants

LEGAL ADVISOR

M/s. Ebrahim Hosain

Advocate & Corporate Counsel

REGISTERED OFFICE AND FACTORY

112-113, Phase V, Hattar Industrial Estate, Hattar, District Haripur Khyber Pakhtunkhwa Tel: (0995) 617720-23, 617347 Fax: (0995) 617074

Fax: (0995) 617074 www.ecopack.com.pk



DIRECTORS' REPORT

The board of directors of Ecopack Limited is pleased to present the reviewed financial statements of the Company for the 6-months period ended December 31, 2012:

Overview:

While the company made a promising beginning to the new financial year in the first quarter (July to September 2012) by posting its best after-tax profit of approximately Rs. 25 Million against Rs. 10 Million in the previous corresponding year, the subsequent second quarter leading into the winter season of low sales (October to December 2012) was lower versus the corresponding quarter of 2011. The carbonated soft drink (CSD) industry, which was already reeling from the shortage and consequent high prices of carbon dioxide (CO2) gas, lost considerable steam in the 2nd quarter. Thus our sales dropped almost by 49% in this quarter versus the corresponding quarter last reversing the earlier quarter's profit. The GP in the last six months versus the corresponding period prior year improved by Rs. 20 million, thereby closing the half-year with an after-tax loss of Rs. 32.2 million. Directionally this is an improvement over last year's comparative 6-monthly after-tax loss of Rs. 50.0 million.

Sales & Financial Highlights:

The margin led strategy of your Company in a widely inflationary environment remains the core driver for making it profitable. Consequently bottle sales in value terms increased by 21% due to better sale pricing and improved volumes; and decreased by 49% in Preforms due to the double impact of both lower Resin prices as well as lower volume sale as compared to the corresponding period last year. Gross profit significantly increased from 4.6% last year to 8.6% due to better pricing and cost controls. Operating profit increased by Rs. 16 million as compared to an operating level break even in the same period of the previous year. Loss after tax decreased by Rs. 17.8 million (36%) i.e., loss after tax for the half year is Rs. 32.2 million as compared to the loss of Rs. 50 million in the 6-month corresponding period last year. It shows that despite the cost push factors prevailing in the market, your management partly succeeded in its efforts to mitigate these factors by better sale pricing and efficient utilization of its limited resources.

Future Outlook:

The third quarter of the current financial year is making an improved start and much promise for a turnaround in the company's fortunes rests on the early advent of spring followed by the usual strong sales in summer. On the back of rising beverage and water consumption, your company has made significant investments in the R&M of machinery and equipment as well as financial arrangements to enhance its profitable bottle sales by meeting key peak demand from customers in the high sales summer months. Your company's substantial instantaneous capacity in bottles makes it a preferred vendor to meet spill-over demand arising from the increased number of SKU's/pack sizes & drink flavours for each consumer segment, which can only be procured simultaneously from a reliable and tested vendor with adequate bottle making capacity.

Morale among management and staff remains positive as the cola giants are targeting high growth numbers and are investing heavily in trade and media to increase the market size and gain market share across the country. This will, InshaAllah, augur well for your company's sales growth and profitability for this financial year ending June 2013.

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

Hussain Jamil Chief Executive Officer



AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

Introduction

We have reviewed the accompanying condensed interim balance sheet of Eco Pack Limited as at December 31, 2012 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim cash flow statement together with the notes forming part thereof (here-in-after referred to as the "condensed interim financial information") for the half year then ended. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarters ended December 31, 2011 and 2012 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2012.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of interim financial information Performed by the Independent Auditor of the Entity". A review of interim financial information consist of making inquiries, primarily of persons responsible for financial and accounting matters & applying analytical & other review procedures. A review is substantially less in scope than and audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended December 31, 2012 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Karachi.

Dated: February 27, 2013

Chartered Accountants

Engagement Partner: Muhammad Waseem



CONDENSED INTERIM BALANCE SHEET

AS AT DECEMBER 31, 2012

NON-CURRENT ASSETS		Note	Un-audited December 31, 2012	Audited June 30, 2012 Restated in '000'
Property, plant & equipment 5			1070 - 1000	
CURRENT ASSETS Stores, spares and loose tools Stock in trade G 102,152 154,891 154,644 Loans and advances - unsecured considered good R1,910 154,644 Loans and advances - unsecured considered good R1,910 154,644 Loans and advances - unsecured considered good R1,910 R1,090 R1,090 R1,090 R1,1135 R2,780 R1,239 R1,232 R1		-	1 110 251	1 157 121
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Authorized Share Capital 50,000,000 (June 2012 : 50,000,000) Ordinary shares of Rs. 10 each Sound	TOTAL ASSETS		1,429,236	1,588,307
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Surplus on revaluation of property, plant and equipment 201,644 213,466 NON-CURRENT LIABILITIES Long term loans - secured 7 235,315 322,213 Liabilities against assets subject to finance lease 7,695 10,396 Deferred liabilities 7,695 135,268 Deferred liabilities 7,695 135,268 Trade and other payables 272,817 432,817 Accrued mark-up 23,967 23,960 Short term borrowings - secured 8 328,850 241,924 Current portion of long term liabilities 142,622 102,468 TOTAL EQUITY AND LIABILITIES 1,588,307 CONTINGENCIES AND COMMITMENTS 9 The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.	Issued, subscribed and paid-up capital		229,770	229,770
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NON-CURRENT LIABILITIES 235,315 322,213 Long term loans - secured 7 235,315 322,213 Liabilities against assets subject to finance lease 7,695 10,396 Deferred liabilities 124,557 135,268 CURRENT LIABILITIES 367,567 467,877 CURRENT LIABILITIES 272,817 432,817 Accrued mark-up 23,967 23,967 Short term borrowings - secured 8 328,850 241,924 Current portion of long term liabilities 142,622 102,468 TOTAL EQUITY AND LIABILITIES 768,257 801,169 TOTAL EQUITY AND COMMITMENTS 9 The annexed notes from 1 to 19 form an integral part of this condensed interim financial information. 1,588,307			91,769	105,795
Long term loans - secured Liabilities against assets subject to finance lease Deferred liabilities Trade and other payables Accrued mark-up Short term borrowings - secured Current portion of long term liabilities TOTAL EQUITY AND LIABILITIES The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.	Surplus on revaluation of property, plant and equipment		201,644	213,466
Long term loans - secured Liabilities against assets subject to finance lease Deferred liabilities Trade and other payables Accrued mark-up Short term borrowings - secured Current portion of long term liabilities TOTAL EQUITY AND LIABILITIES The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.				
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TOTAL EQUITY AND LIABILITIES 1,429,236 1,588,307 CONTINGENCIES AND COMMITMENTS 9 The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.	25 15 18 45 18 18 18 18 18 18 18 18 18 18 18 18 18		142,622	
CONTINGENCIES AND COMMITMENTS 9 The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.	•		768,257	801,169
The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.	TOTAL EQUITY AND LIABILITIES		1,429,236	1,588,307
The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.	CONTINGENCIES AND COMMITMENTS	9		
	The service of the Telephone Application of the Company of the Com	223		
CHIEF EXECUTIVE OFFICER DIRECTOR CHIEF FINANCIAL OFFICER	The annexed notes from 1 to 19 form an integral part of	this cond	lensed interim financia	al information.
CHIEF EXECUTIVE OFFICER DIRECTOR CHIEF FINANCIAL OFFICER				
	CHIEF EXECUTIVE OFFICER DIRECTO	OR .	CHIEF FINANC	IAL OFFICER



CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)

FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2012

		Half yea	r ended	Second qua	arter ended
		December 31,	December 31,	December 31,	December 31,
		2012	2011	2012	2011
	Note		Rupee	s in '000'	
Sales - Net	10	751,224	957,644	154,808	306,295
Cost of sales	11	(686,740)	(913,239)	(173,920)	(323,591)
Gross Profit		64,484	44,405	(19,112)	(17,296)
Operating expenses					
Distribution costs		(27,729)	(25,029)	(8,211)	(7,776)
Administrative expenses		(20,686)	(19,537)	(11,092)	(11,768)
		(48,415)	(44,566)	(19,303)	(19,544)
Operating profit / (loss)		16,070	(161)	(38,415)	(36,840)
Finance costs	12	(56,596)	(50,480)	(24,413)	(24,611)
Other income		3,255	9,606	1,161	3,369
		(53,341)	(40,874)	(23,252)	(21,242)
Loss before taxation		(37,271)	(41,035)	(61,667)	(58,082)
Taxation - Current		(3,773)	(9,662)	(774)	(3,089)
- Deferred		8,832	639	3,572	639
		5,059	(9,023)	4,346	(2,450)
Loss after taxation		(32,213)	(50,058)	(57,321)	(60,532)
Loss per share - Basic and	diluted	(1.40)	(2.18)	(2.49)	(2.63)

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

CHIEF	EXECU	JTIVE	OFFI	CER
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CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED)

FOR THE HALF YEAR & QUARTER ENDED

DECEMBER 31, 2012

	Half yea	r ended	Second qua	arter ended
ι	December 31,	December 31,	December 31,	December 31,
	2012	2011	2012	2011
		Rupees	s in '000'	
Loss for the period	(32,213)	(50,058)	(57,321)	(60,532)
Other comprehensive income		5	-	-
Total comprehensive loss for the period transferred to equity	(32,213)	(50,058)	(57,321)	(60,532)

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE OFFICER	DIRECTOR	CHIEF FINANCIAL OFFICER



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

FOR THE HALF YEAR & QUARTER ENDED

DECEMBER 31, 2012

Issued

	Issued, subscribed and paid up capital	Uappropriated Loss	Total
		Rupees in '000' -	
Balance as at July 01, 2011	229,770	(101,661)	128,109
Total comprehensive loss for the half year ender December 31, 2011	ed -	(50,063)	(50,063)
Transfer from Surplus on revaluation of			
Property, Plant and Equipment - net of deferred tax	344	16,135	16,135
Balance as at December 31, 2011	229,770	(135,589)	94,181
Balance as at January 01, 2012	229,770	(135,589)	94,181
Total comprehensive oss for the half year ended June 3 2012 - restated	0,	(14,593)	(14,593)
Transfer from Surplus on revaluation of Property, Plant and Equipment - net of deferred tax restated	in the	26,207	26,207
Balance as at June 30, 2012- restated	229,770	(123,975)	105,795
Balance as at July 01, 2012	229,770	(123,975)	105,795
Total comprehensive loss for the half year ender December 31, 2012	ed -	(32,213)	(32,213)
Transfer from Surplus on revaluation of			
Property, Plant and Equipment - net of deferred tax	184	18,187	18,187
Balance as at December 31, 2012	229,770	(138,001)	91,769

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE OFFICER DIRECTOR CHIEF FINANCIAL OFFICER



CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE HALF YEAR & QUARTER ENDED

DECEMBER 31, 2012

	For the half	year ended
	December 31,	December 31,
	2012	2011
Not	eRupee	s in '000'
CASH FLOWS FROM OPERATING ACTIVITIES		
Loss before taxation	(37,272)	(41,035
Adjustments for:		# March
Depreciation	49,191	47,841
Impairment loss	°-	8,090
Gain on disposal of property, plant & equipment	441	-
Provision for bad debts		-
Provision for gratuity	4,989	4,398
Finance cost	56,596	50,480
	111,216	110,809
Cash generated from operating activities before working capital	changes 73,944	69,774
Changes in working capital		
(Increase) / Decrease in current assets :		
Stores, spares and loose tools	4,132	(4,174)
Stock in trade	52,740	40,070
Trade debts	74,964	71,102
Loans & advances	(23,467)	(1,143)
Short term deposits, prepayments and other receivables	(750)	1,401
Increase / (Decrease) in current liabilities:	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
Trade and other payables	(162,239)	(171,324)
nade and other payables	(54,620)	(64,068)
Cash generated from operations	19,325	5,706
Finance cost paid	(56,589)	(45,342)
Gratuity paid	(502)	(1,063)
Taxes Paid	(8,555)	(12,716)
Net cash generated from / (used in) operating activities	(46,321)	(53,415)
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed capital expenditure	(2,838)	(2,117)
Capital work-in-progress	(175)	-
Long term security deposits	136	185
Proceeds from disposal of fixed assets	165	-
Net cash generated/(used) in investing activities	(2,712)	(1,932)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of long term loans	(45,173)	(66,778)
Repayment of finance lease liability	(4,273)	(6,568)
Net cash generated/(used) in financing activities	(49,446)	(73,346)
Not downers in each and each!!	(00.470)	(120 602)
Net decrease in cash and cash equivalents	(98,478)	(128,692)
Cash and cash equivalents at the beginning of the period	(227,595)	(380,899)
Cash and cash equivalents at the end of the period 14	4 (326,070)	(509,592)

The annexed notes from 1 to 19 form an integral part of this condensed interim financial information.

DIRECTOR

CHIEF EXECUTIVE OFFICER

CHIEF FINANCIAL OFFICER



NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

FOR THE HALF YEAR & QUARTER ENDED DECEMBER 31, 2012

1 STATUS AND NATURE OF BUSINESS

The company was incorporated on 25 August 1991 as a private limited company under the Companies Ordinance, 1984. It was converted as a public limited company on April 29, 1992 and subsequently in March 1994 was listed at Karachi Stock Exchange. The principal activity of the company is manufacture and sale of Poly Ethylene Terepthalat (PET) bottles and preforms for beverage and non-beverage industry. The Company's manufacturing facility and registered office is situated at 112-113, Phase-V, Industrial Estate Hattar, district Haripur, Khyber Pakhtunkhwa.

2 BASIS OF PREPARATION

This condensed interim financial information is unaudited and has been prepared in accordance with the requirements of the International Accounting Standard - 34 "Interim Financial Reporting" as applicable in Pakistan and provisions of, and directives issued under the Companies Ordinance 1984; in case, where the requirements of the International Accounting Standard differ, the provisions of, and directives issued under the Companies Ordinance 1984, have been followed. This interim financial information has however been subject to limited scope review by the auditors, as required by the Code of Corporate Governance. The interim financial information do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2012.

The comparative balance sheet presented in these interim financial information has been extracted from the audited financial statements of the Company for the year ended June 30, 2012, whereas the comparative profit and loss account, statement of changes in equity, statement of comprehensive income and cash flow statement are extracted from the unaudited interim financial information for the half year ended December 31, 2011. The comparative condensed profit and loss account and condensed interim statement of comprehensive income for the quarter ended December 31, 2012 included in this condensed interim financial report was not subject to a review.

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted by the Company in the preparation of these interim financial information are the same as those applied in preparation of the preceding published financial statements of the Company for the year ended June 30, 2012.

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.



3.1 Adoption of new accounting standards

The company has adopted the following amended IFRS and related interpretations which became effective during the period:

IAS 24: Related Party Disclosures (Revised)

IFRIC 14: Prepayments of a Minimum funding Requirement (Amendment)

In May 2010, International Accounting Standards Board (IASB) issued amendments to various standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are listed below:

IFRS 7: Financial Instruments Disclosures

- Clarification of disclosures

IAS 1: Presentation of Financial Statements

- Clarification of Statement of changes in equity

IFRIC 13: Presentation of Financial Statements

- Fair Value of award credits

The adoption of the above standards, amendments, interpretations and improvements did not have any effect on these condensed interim financial statements.

4 ESTIMATES AND JUDGMENTS

The preparation of the condensed interim financial information in conformity with approved accounting standards require management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In preparing the condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the preceding published annual financial statements of the Company as at and for the year ended June 30, 2012.



			December 31, 2012	June 30, 2012
5	PROPERTY, PLANT & EQUIPMENT	Note	Rupees in	า '000'
	Operating fixed assets	5.1	1,103,476	1,150,431
	CWIP	_	6,875	6,700
		_	1,110,351	1,157,131
5.1	Opening WDV		1,150,431	1,231,394
	Additions to property, plant & equipment	during the perio	d	
	Plant & Machinery	Γ	1,345	2,239
	Factory equipment		1,360	24,607
	Furniture and fixture		39	6
	Office equipment		93	582
		3 -	2,838	27,434
	Disposals / Transfers		(602)	(10,158)
	Depreciation for the period	- N	(49,191)	(98,239)
	Closing WDV	_	1,103,476	1,150,431
			December 31, 2012 Rupees ir	June 30, 2012 1'000'
6	STOCK IN TRADE			
	Raw material	ı T	31,963	70,456
	Packing material		8,517	7,707
	Work in process	6.1	28,957	38,514
	Finished goods		36,243	41,742

6.1 During the period the inventory amounting to Rs. 37.88 millions has been written down to net realisable value of Rs. 33.89 millions.

105,680

102,152

(3,528)

158,419

154,891

(3,528)

7 LONG TERM LOANS

Provision for obsolete stocks

Long term loans repaid during the period amounted to Rs. 45.1 millions.



8 SHORT TERM BORROWINGS - Secured

These represents short-term running finance, Finance against trust receipts and other facilities obtained under mark-up arrangements from various commercial banks carrying mark-up ranging from 12.18% to 22.075% (June 30,2012: 13.9% to 18%) per annum calculated on daily product basis. These facilities are secured by first pari passu and ranking hypothecation charges of entire present and future current assets, equitable mortgage of property of the Company and personal guarantees of two original founder / sponsor Directors of the company.

9 CONTINGENCIES AND COMMITMENTS

Contingencies remain same as at December 31, 2012 as disclosed in the audited financial statements for the year ended June 30, 2012. There are no commitments as at December 31, 2012 (June 30, 2012: Nil).

10 NET SALES

	Half yea	r ended	Second qua	arter ended
	December 31, 2012	December 31, 2011 Rupe es	December 31, 2012 s in '000'	December 31, 2011
Sales	871,513	1,104,344	179,577	348,778
Less: Sales tax	(120,289)	(146,700)	(24,769)	(42,483)
	751,224	957,644	154,808	306,295

---- Rupees in '000' ---

50,480

56,596



11 COST OF SALES

	Half yea	r ended	Second qu	arter ended
	December 31, 2012	December 31, 2011	December 31, 2012	December 31, 2011
		Rupe	ees in '000'	
Raw material consumed	463,452	687,183	87,215	198,742
Packing material consumed	28,627	31,822	5,386	8,848
Salaries, wages & other benefits	47,218	42,014	20,367	15,033
Traveling & conveyance	584	874	271	548
Professional charges	351	167	317	112
Vehicle repair & maintenance	5,167	3,915	1,995	2,111
Rent, rates & taxes	4,504	5,143	2,200	3,052
Repair & maintenance	3,565	2,627	1,568	1,230
Communication charges	638	593	275	285
Printing, postage & stationery	439	661	124	252
Entertainment	233	208	88	66
Advertisement	32	9	3	9
nsurance	2,574	3,072	1,354	1,536
Medical	839	659	348	659
Electricity, gas & water	50,649	44,552	9,417	12,885
Freight, octroi & toll tax	1,157	1,226	362	464
Depreciation	46,729	45,449	22,813	22,580
Stores consumed	14,652	17,154	1,419	8,388
Lab tests	274	207	57	44
Courses & seminars fee	-	10	-	-
Provision for Impairment loss on fixed	d assets -	8,090	4	8,090
Miscellaneous	76.00.00	199	5	96
	671,683	895,834	155,577	285,030
Work in process opening	38,514	58,023	49,741	76,175
Work in process closing	(28,957)	(42,123	(28,957	(42,123
3 150	9,557	15,900	20,784	34,052
Cost of goods manufactured	681,240	911,734	176,361	319,082
Finished goods				
Opening	41,742	51,870	33,801	54,874
Closing	(36,243)	(50,365)	(36,243	(50,365
- Th	5,499	1,505	(2,442)	4,509
		913,239	173,920	323,591

12.1 The terms of relief in mark up from SBP vide its circular # 11 of dated July 01, 2010 on all existing business loans	s to
rehabilitate the economic life in Khyber Pakhtunkhwa, FATA and PATA has ended as at December 31, 2011. With effect fr	om
January 01, 2012, original rate of interest as agreed with financial institutions on all of its business loans is applicable.	

13 SEASONALITY OF OPERATIONS

Finance Cost

Due to the seasonal nature of business of the Company, higher revenues and operating profits are usually expected in first and last quarter of the year.

(a) Description of operating segments

The company's primary format for segment reporting is based on business segments. The business segments are determined based on the Company's management and internal reporting structure. Segment results and other information is provided on the basis of products.



Segment Information

The operating information of the reportable business segments is as follows:

		INJEC	INJECTION			BLOWING	VING			TOTAL		
	Half yea	Half year ended	Second Quarter Ended	rter Ended	Half year ended	r ended	Second Qua	Second Quarter Ended	Half year ended	r ended	Second Quarter Ended	rter Ended
	December 31, 2012 20	ber 31, 2011	December 31, 2012 20	per 31, 2011	December 31, 2012 20	ber 31, 2011	Decemi 2012	December 31, 12 2011	December 31, 2012 2	oer 31, 2011	December 31, 2012 20	oer 31, 2011
						(Rup	ees '000)		(Rupees '000)			
Sales-net	297,254	582,318	81,278	236,717	453,970	375,326	73,530	82569	751,224	957,644	154,808	306,295
Cost of sales	(286,150)	(561,412)	(89,541)	(242,222)	(400,594)	(351,828)	(84,381)	(81,370)	(686,741)	(913,240)	(173,919)	(323,592)
	11,104	20,906	(8,263)	(2,505)	53,376	23,498	(10,851)	(11,792)	64,483	44,404	(11,111)	(17,297)
Distribution cost	(10,970)	(15,218)	(3,905)	(7,011)	(16,759)	(9,811)	(4,307)	(2,553)	(27,729)	(25,029)	(8,212)	(9,564)
Administrative	(8,185)	(11,957)	(4,711)	(6,981)	(12,501)	(7,580)	(6,381)	(2,999)	(20,686)	(19,537)	(11,092)	(086'6)
	(19,155)	(27,175)	(8,616)	(13,992)	(29,260)	(17,391)	(10,688)	(5,552)	(48,415)	(44,566)	(19,303)	(19,544)
Operating profit	(8,051)	(6,269)	(16,879)	(19,497)	24,116	6,107	(21,539)	(17,344)	16,068	(162)	(38,415)	(36,841)
	December 31, 2012	June 30, 2012			December 31, 2012	June 30, 2012			December 31, 2012	June 30, 2012		
Segment assets Unallocated assets	382,114	492,186			481,997	512,275			864,111 565,124 1,429,237	1,004,461 583,845 1,588,307		
Segment liabilities Unallocated liabilities Capital expenditure	201,980	131,039			122,644	136,387			324,624 811,199 1,135,823 2,836	267,426 1,001,620 1,269,046 27,435		



14 CASH & CASH EQUIVALENTS

For the purposes of cash flow statement, cash and cash equivalents include cash on hand and in banks and investments having maturity of less than 3 months and insignificant risk of changes in value till maturity, net of outstanding bank overdrafts. Cash and cash equivalents at the end of the reporting period as shown in the condensed interim cash flow statement are reconciled to the related items as follows:

	December 31,	December 31,	
	2012	2011	
	Rupees in '000'		
Cash and bank balances	2,780	2,831	
Short term borrowings	(328,850)	(512,423)	
	(326,070)	(509,592)	

15 TRANSACTIONS WITH RELATED PARTIES

The related parties comprise associated undertaking, key management personnel and post employment benefit scheme. The company in the normal course of business carries out transactions with various related parties.

	December 31, 2012	December 31, 2011	
	Rupees in '000'		
Transactions during the period			
Gratuity Paid	502	2,161	
Provision during the period	4,989	2,870	
Payable as on balance sheet date with:			
Provision for gratuity	· · · · · · · · · · · · · · · · · · ·	835	

16 PRIOR YEAR ADJUSTMENT

Following balances have been restated or rearranged/reclassified as the case may be, to the comparative figures for the year ended June 30 2012:

Effect on Balance Sheet	As a	As at June 30 2012		
	As previously reported	As restated	Difference Increase/ (decrease)	
Cash and bank balances	5,329	14,329	9,000	
Trade and other payable	(463,424)	(432,817)	30,607	
Short term borrowings	(202,317)	(241,924)	(39,607)	
Deferred tax liability	117,449	108,020	(9,429)	
Retained earning	(133,404)	(123,975)	9,429	
Net difference			(0)	

HALF YEARLY REPORT



17 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Financial risk management objectives and policies adopted to meet these objectives were same as being followed as at June 30, 2012.

18 DATE OF AUTHORIZATION

This condensed interim financial information has been authorized for issue on <u>February 27, 2013</u> by the Board of Directors of the Company.

19 GENERAL

Figures have been rounded off to the nearest thousand rupees.

CHIEF EXECUTIVE OFFICER	DIRECTOR	CHIEF FINANCIAL OFFICER