DECEMBER 31, 2010

ECOPACK LIMITED HALF YEARLY REPORT





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Mission Statement

To Systematically and cost effectively manufacture and supply consistently high achieving customer satisfaction, profitably and thereby ensuring the financial well being of the company and maximum returns to the shareholders.

Corporate Strategy

Retain market share leadership through quality and price competitiveness while creating value as a low cost producer.



COMPANY INFORMATION

BOARD OF DIRECTORS

Mr. Hussain Jamil

Mr. Ahsan Jamil

Mr. Shahid Jamil

Mrs. Deborah Jamil

Mrs. Ayesha Khan

Mr. Asad Ali Sheikh

Syed Sohail Raza Zaidi

Chairman/Chief Executive Officer

AUDIT COMMITTEE

Mr. Ahsan Jamil

Mrs. Ayesha Khan Mr. Shahid Jamil Chairman Member Member Non-Executive Director Non-Executive Director Non-Executive Director

CHIEF FINANCIAL OFFICER

Mr. Muhammed Murtaza Raza

COMPANY SECRETARY

Mr. Muhammed Ali Adil

BANKERS

Askari Bank Limited Habib Bank Limited Allied Bank Limited JS Bank Limited Faisal Bank Limited

AUDITORS

Rahman Sarfaraz Rahim Iqbal Rafiq Chartered Accountants

LEGAL ADVISOR

M/s. Ebrahim Hosain

Advocate & Corporate Counsel

REGISTERED OFFICE AND FACTORY

112-113, Phase V, Hattar Industrial Estate Hattar, District Haripur Khyber Pakhtunkhwa Tel: (0995) 617720-23, 617347

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DIRECTORS' REPORT

The board of directors of Ecopack Limited is pleased to present the reviewed half yearly accounts along with the independent auditors report for the period ended 31" December 2010.

Overview:

The first half of FY 2010-11 has been a challenging period for the company. The year started at a slow pace due to the economic slowdown witnessed in the last quarter of 2009-10. Unprecedented floods in the first quarter of 2010-11 significantly depressed Ecopack's bottle sale due to low demand from the premium segment. This had a negative effect on the capacity utilization of plant assets resulting in erosion of margins. These margins experienced even more pressure in the second quarter of FY 2010-11 due to a steep rise in resin prices accompanied by rising cost of electricity, labor (minimum wage) and packing materials. However, your company managed these challenges through a radical reduction in its fixed costs to protect its margins, diversification of its customer base through exports to improve capacity utilization and timely pass through of input costs through pricing. Consequently, after a tough first quarter, your company was able to post a recovery in the second quarter to contribute to the following half yearly results:

Sales and Financial Highlights:

During the first half of fiscal year 2010-11 the net sales turnover improved by 1% compared to the same period last year. This was on account of two reasons: (i) higher price of PET resin and (ii) significant increase (142%) in preform sales in unit terms. However, the gross profit dropped to 4.9% compared to 10.6% during the same period last year. This was due to lower capacity utilization of bottle blowing plant assets on account of 59% drop in bottle sales compared to the same period last year. This pressure on margins was partially mitigated through cost cutting measures that resulted in 15% reduction in fixed costs and 14% reduction in operating expenses on a YOY 6-month basis. On the fiscal front, your company was able to reduce financial charges by 40% through prudent inventory management, better & timely receivables management and by utilizing the fiscal relief provided by the State Bank of Pakistan to rehabilitate economic life in Khyber Pakhtunkhwa. Despite tough business conditions the pre-tax loss was limited at 6.1% compared to 5.7% during the same period last year while the company posted an after tax loss of PKR 53.9 million compared to a loss of PKR 40.9 million.

Future Outlook:

In the back drop of tough business circumstances, your company is going ahead with a radical restructuring of its fixed costs through consolidation of operations, reduction of head count as well as evaluation of avenues for the disposal of un-utilized assets. At the same time your company will continue its volume led strategy in bottle sales and an export driven strategy in preform sales. It is also looking actively into options to extend its product range to niche high margin products to improve profitability.

For & on Behalf of the Board of Directors

Dated: February 25, 2011

Karachi

Hussain Jamil Chief Executive Officer



AUDITORS' REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

Introduction

We have reviewed the accompanying condensed interim balance sheet of **Ecopack Limited** as at December 31, 2010 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim cash flow statement together with the notes forming part thereof (here-in-after referred to as the "condensed interim financial information") for the half year then ended. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarters ended December 31,2009 and 2010 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2010.

Scope of Review.

We conducted our review in accordance with International Standards on Review Engagements 2410, "Review of interim financial information Performed by the Independent Auditor of the Entity". A review of interim financial information consist of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion.

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as of and for the half year ended December 31, 2010 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan.

Karachi Dated: February 25, 2011 Sarfaraz Rahim Iqbal Rafiq
Chartered Accountants
Engagement Partner: Muhammad Waseem



CONDENSED INTERIM BALANCE SHEET

AS AT DECEMBER 31, 2010

	Note	2010	2010
		Rupees in	'000'
NON-CURRENT ASSETS			
Property, plant & equipment	5	1,179,622	1,222,916
Long term security deposits		10,724	10,724
CURRENT ASSETS			
Stores, spares and loose tools	Ī	49,743	49,104
Stock in trade		158,358	230,817
Trade debts - unsecured considered good		138,156	114,564
Loans and advances		28,106	22,393
Short term deposits, prepayments & other receivables		18,577	7,886
Taxation - net		11,956	16,490
Cash and bank balances		7,217	1,839
		412,113	443,093
TOTAL ASSETS	3-	1,602,459	1,676,733
SHARE CAPITAL AND RESERVES Authorized Share Capital 50,000,000 (June 2010 : 50,000,000) Ordinary shares of Rs. 10 each	h =	500,000	500,000
Issued, subscribed and paid-up capital		229,770	229,770
Unappropirated Loss		(95,519)	(49,319)
and the second s	107	134,251	180,451
Surplus on revaluation of property, plant and equipment		184,931	193,675
NON-CURRENT LIABILITIES			
Long term loans	6	237,029	298,320
Liabilities against assets subject to finance lease		21,855	33,202
Deferred liabilities		141,559	140,359
	_	400,443	471,881
CURRENT LIABILITIES			
Trade and other payables		297,241	353,617
Accrued mark-up on loans		18,066	742
Short term borrowings		417,188	342,096
Current portion of long term liabilities	1	150,339	134,271
		882,834	830,726
TOTAL EQUITY AND LIABILITIES	=	1,602,459	1,676,733

CONTINGENCIES AND COMMITMENTS

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The annexed notes from 1 to 14 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE OFFICER

DIRECTOR

CHIEF FINANCIAL OFFICER



CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UNAUDITED)

FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2010

		Half yea	r ended	Second qu	arter ended
		December 31, 2010	December 31, 2009	December 31, 2010	December 31, 2009
	Note		Rupees ir	'000'	
Sales - Net	8	749,345	745,609	312,495	200,671
Cost of sales	9	(712,923)	(666,338)	(310,991)	(193,977)
Gross Profit		36,422	79,271	1,504	6,694
Operating expenses					
Distribution costs		(22,595)	(26,025)	(7,597)	(8,335)
Administrative expenses		(21,379)	(19,551)	(11,568)	(10,059)
		(43,974)	(45,576)	(19,165)	(18,394)
Operating profit / (loss)		(7,552)	33,695	(17,661)	(11,700)
Finance costs		(50,940)	(82,636)	(25,096)	(39,613)
Other expenses		(68)	(584)	(68)	(584)
Other income		10,504	7,238	6,751	6,484
		(40,504)	(75,982)	(18,413)	(33,713)
Loss before taxation		(48,056)	(42,287)	(36,074)	(45,413)
Taxation - Current		(7,585)	(3,641)	(2,165)	(1,014)
- Deferred		693	5,041	482	2,521
		(6,892)	1,400	(1,683)	1,507
Loss after taxation		(54,948)	(40,887)	(37,757)	(43,906)
Loss per share		(2.39)	(1.78)	(1.64)	(1.91)

The annexed notes from 1 to 14 form an integral part of this condensed interim financial information.



CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME

FOR THE HALF YEAR AND QUARTER ENDED DECEMBER 31, 2010

	Half year	rended	Second qua	rter ended
	December 31,	December 31,	December 31,	December 31,
	2010	2009	2010	2009
		Rupe	es in '000'	
Profit/(loss) for the period	(54,948)	(40,887)	(37,757)	(43,906)
Other comprehensive income: Surplus on revaluation of property, plant and equipment - net of tax	8,744	9,363	4,372	4,681
Total comprehensive income for the period transferred to equity	(46,204)	(31,524)	(33,385)	(39,225)

The annexed notes from 1 to 14 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE OFFICER

DIRECTOR

CHIEF FINANCIAL OFFICER



CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2010

	Issued, subscribed and paid up capital	Uappropriated Loss	Total
		Rupees in '000'	
Balance as at July 01, 2009	229,770	(49,646)	180,124
Total comprehensive income for the half year end December 31, 2009	ded -	(31,524)	(31,524)
Balance as at December 31, 2009	229,770	(81,170)	148,600
Balance as at January 01, 2010	229,770	(81,170)	148,600
Total comprehensive income for the half year end June 30, 2010	ded -	31,855	31,855
Balance as at June 30, 2010	229,770	(49,315)	180,455
Balance as at July 01, 2010	229,770	(49,315)	180,455
Total comprehensive income for the half year en- December 31, 2010	ded -	(46,204)	(46,204)
Balance as at December 31, 2010	229,770	(95,519)	134,251

The annexed notes from 1 to 14 form an integral part of this condensed interim financial information.



CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2010

	For the hal	f year ended
	December 31,	December 31,
5.0	2010	2009
Note	Rupees	s in '000'
CASH FLOWS FROM OPERATING ACTIVITIES		
Loss before taxation	(48,056)	(42,287)
Adjustments for:		
Depreciation	46,739	48,067
Gain on disposal of property, plant & equipment	(693)	(86)
Exchange loss		584
Provision for gratuity	4,398	3,120
Provision for workers' welfare fund	68	-
Finance cost	50,940	82,636
5.53 25 26	101,452	134,321
Cash generated form operating activities before working capital changes	53,396	92,034
Changes in working capital		
(Increase) / Decrease in current assets :		
Stores, spares and loose tools	(639)	3,093
Stock in trade	72,459	(59,312)
Trade debts	(23,592)	158,955
Loans & advances	(5,713)	(5,148)
Short term deposits, prepayments and other receivables	(4,668)	(22,360)
Increase / (Decrease) in current liabilities:	F1/2017/40/2019/01	2010/2017/2017
Trade and other payables	(56,446)	(27,853)
	(18,599)	47,375
Cash generated from operations	34,797	139,409
Finance cost paid	(39,631)	(83,302)
Gratuity paid	(2,504)	(1,583)
Taxes Paid	(3,045)	(7,072)
Net cash (used in) / generated from operating activities	(10,383)	47,452
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed capital expenditure	(2,721)	(14,223)
Capital work-in-progress	(726)	(1,589)
Long term security deposits		(3,702)
Proceeds from disposal of fixed assets	685	331
Net cash used in investing activities	(2,762)	(19,183)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of long term loans	(50,695)	(32,457)
Repayment of finance lease liability	(5,874)	(5,171)
Net cash used in financing activities	(56,569)	(37,628)
Net decrease in cash and cash equivalents	(69,714)	(9,359)
Cash and cash equivalents at the beginning of the period	(342,498)	(333,139)
Cash and cash equivalents at the end of the period 12	(412,212)	(342,498)
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The annexed notes from 1 to 14 form an integral part of this condensed interim financial information.

CHIEF EXECUTIVE OFFICER

DIRECTOR

CHIEF FINANCIAL OFFICER



NOTES TO THE CONDENSED INTERIM FINANCIAL INFORMATION (UN-AUDITED)

FOR THE HALF YEAR ENDED DECEMBER 31, 2010

1 STATUS AND NATURE OF BUSINESS

The company was incorporated on 25 August 1991 as a private limited company under the Companies Ordinance, 1984. It was converted as a public limited company on April 29, 1992 and subsequently in March 1994 was listed at Karachi Stock Exchange. The principal activity of the company is to manufacture and sell of Poly Ethylene Terepthalat (PET) bottles and preforms for beverage and non-beverage industry. The Company's manufacturing facility and registered office is situated at 112-113, Phase-V, Industrial Estate Hattar, district Haripur, Khyber Pakhtunkhwa.

2 BASIS OF PREPARATION

This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard - 34 "Interim Financial Reporting" as applicable in Pakistan. The condensed interim financial information is un-audited and being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984 and the Listing Regulations of the Karachi Stock Exchange. The interim financial information do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual financial statements for the year ended June 30, 2010.

The comparative balance sheet presented in these interim financial information has been extracted from the audited financial statements of the Company for the year ended June 30, 2010, whereas the comparative profit and loss account, statement of changes in equity, statement of comprehensive income and cash flow statement are extracted from the unaudited interim financial information for the half year ended December 31, 2009. The comparative condensed profit and loss account and condensed interim statement of comprehensive income for the quarter ended December 31,2010 included in this condensed interim financial report was not subjected to a review.

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted by the Company in the preparation of these interim financial information are the same as those applied in preparation of the preceding published financial statements of the Company for the year ended June 30, 2010.

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

3.1 Adoption of new accounting standards

The company has adopted the following amended IFRS and related interpretations which became effective during the period:

IAS 32 - Financial Instruments: Presentation - Classification of Rights issue (Amendment) IFRIC 19 - Extinguishing Financial Liabilities with Equity instruments

In April 2009, International Accounting Standards Board issued amendment to various standards primarily with a view to removing inconsistencies and clarifying wording. These improvements are made in the following standards:

IFRS 5 -Non-current Assets Held for sale and discontinued operations

IFRS 8 -Operating segments

IAS 1 -Presentation of financial information

IAS 7 -Information of Cash Flows

IAS 17 -Leases

IAS 36 -Impairment of Assets

IAS 39 -Financial Instruments: Recognition and measurement



The adoption of the above standards, amendments / improvements and interpretations did not have any material effect on the condensed interim financial information of the company.

4 ESTIMATES AND JUDGEMENTS

The preparation of the condensed interim financial information in conformity with approved accounting standards require management to make estimates, assumptions and use judgments that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision.

In preparing the condensed interim financial information, the significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the preceding published annual financial statements of the Company as at and for the year ended June 30, 2010.

5	PROPERTY, PLANT & EQUIPMENT	Note	Rupees in	'000'
5.1	Additions to property, plant & equipment during the p	eriod		
	Factory building Plant & Machinery	5.2	i .	3,371
	- Local	5.2	4,627	(7.1
	- Imported	5.2	-	36,127
	Factory equipment	5.2	188	10,949
	Furniture and fixture	5.2	43	532
	Office equipment	5.2	103	2,431
	Vehicles	5.2	12	83
	Computers and accessories	5.2	111	2
	Capital work in progress		726	190
	Service Matrice of Enderthelia in Territor - Antonium Matrice Control		5,798	53,493

- 5.2 The additions disclosed are inclusive of transfers from capital work in progress amounting to Rs. 1.4 million.
- 5.3 During the period, assets costing Rs. 2,936 thousand having net book value of Rs. 912 thousand were disposed off for Rs. 1,605 thousand.

6 LONG TERM LOANS

Long term loans worth Rs. 50.7 million have been repaid during the period.

7 CONTINGENCIES AND COMMITMENTS

Contingencies emain same as at December 31, 2010 as disclosed in the audited financial statements for the year ended June 30, 2010. There are no commitments as at December 31, 2010 (June 30, 2010: Nil).



		Half yea	r ended	Second qu	arter ended
		December 31, 2010	December 31, 2009	December 31, 2010	December 31 2009
8	NET SALES		Rupees	in '000'	
	Sales	866,773	873,417	360,039	236,258
	Less: Sales tax	(110,164)	(112,855)	(44,904)	(30,953)
	Special Excise Duty	(6,480)	(7,054)	(2,643)	(1,935)
	Sales return	(784)	(7,899)	3	(2,699)
					/25 505
		(117,428)	(127,808)	(47,544)	(35,587)
		749,345	745,609	312,495	200,671
			r ended		arter ended
		December 31, 2010	December 31, 2009	December 31, 2010	December 31 2009
9	COST OF SALES	2010		in '000'	
500	Raw material consumed	478,354	552,948	208.224	233,791
	Packing material consumed	24,752	27,873	8,942	9,037
	Salaries, wages & other benefits	39,757	40,595	19,581	18,732
	Traveling & conveyance	1,834	1,638	820	856
	Professional charges	219 ·		91	10
	Vehicle repair & maintenance	3,584	4,319	1,471	1,882
	Rent, rates & taxes	6,501	10,242	2,297	4,272
	Repair & maintenance	2,495	4,282	1,072	2,646
	Communication charges	805	849	342	462
	Printing, postage & stationery	508	489	198	216
	Entertainment	1,256	1,138	234	767
	Advertisement	1	3	1	3
	Insurance	3,137	2,577	1,569	1,892
	Medical	791	758	478	393
	Electricity, gas & water	35,487	40,922	15,937	14,066
	Freight, octroi & toll tax	2,178	1,070	1,278	443
	Depreciation	44,417	45,777	22,389	22,665
	Transportation	3,327	2,724	1,554	1,371
	Stores consumed	5,137	18,296	2,097	9,553
	Lab tests	393	373	323	113
	Miscellaneous	272		220	2
		655,205	756,901	289,118	323,170
	Work in process opening	102,009	71,132	92,238	47,057
	Work in process closing	(65,404)	(186,428)	(65,404)	(186,428
		36,605	(115,296)	26,834	(139,371
	Cost of goods manufactured	691,810	641,605	315,952	183,799
	Finished goods	70.004	(2714)	52.062	40.150
	Opening	79,936	63,714 (38,981)	53,862 (58,823)	49,159
	Closing	(58,823)		- Indiana and a second	
		21,113	24,733	(4,961)	10,178
		712,923	666,338	310,991	193,977

10 SEASONALITY OF OPERATIONS

Due to the seasonal nature of business of the Company, higher revenues and operating profits are usually expected in first and last quarters of the year. Due to flood, the Company has experienced adverse results in the first quarter.

11



11 SEGMENT ANALYSIS

(a) Description of operating segments

The company's primary format for segment reporting is based on business segments. The business segments are determined based on the Company's management and internal reporting structure. Segment results and other information is provided on the basis of products.

(b) Segment information

The operating information of the reportable business segments is as follows:

	Total Control of the	- INJECTION				BLOWING-	VING		0.000	Inter-segment transactions	transactions			Total	al	
	Half year end Decem	Half year ended December December 31,	Second qui	Second quarter ended December 31,	Half yes Decem	Half year ended December 31,	Second quarter en December 31,	Second quarter ended December 31,	Half year ended December December 31,	ed December Ser 31,	Second quarter ended December 31,	rter ended er 31,	Half ye Decen	Half year ended December 31,	Second quarter ended December 31,	er ende
	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009	2010	2009
								Rupees in '000'	.00							
Sales - Net	625,579	145,436	294,706	41,372	297,121	600,173	51,020	159,299	(173,355)		(33,230)		749,345	745,609	312,495	200,671
Cost of sales	(606'509)	(128,837)	(284,638)	(36,055)	(280,299)	(537,501)	(59,580)	(157,922)	173,355		33,230	D)	(712,923)	(866,338)	(310,988)	(776,591)
Gross profit	19,600	16,599	10,068	5317	16,822	62,672	(8,560)	1,377		j.		ľ	36,422	79,271	1,507	M69'9
Operating expenses:																
Distribution costs	(15,319)	(5,076)	(6,718)	(1,698)	(7,276)	(20,949)	(879)	(6,637)		-	-		(22,595)	(56,025)	(7.597)	(8,335)
Administrative expenses	(14,359)	(3,815)	(8,733)	(2002)	(7,020)	(15,736)	(2,835)	(8,057)					(21,379)	(19,551)	(11,568)	(10,059)
	(29,678)	(8,891)	(15,451)	(3,700)	(14,296)	(36,685)	(3,714)	(14,694)	57	33		١.	(43,974)	(45,576)	(19,165)	(18,394)
Operating profit / (loss)	(10,078)	7,708	(5,383)	1,617	2,526	25,987	(12,274)	(13,317)					(7.552)	33,695	(17,658)	(11,700)
Finance costs													(50,940)	(82,636)	(35,096)	(39,613)
Other expenses Other income													10.504	7.238	(68)	(584)
Loss before taxation													(40,504)	(75,982)	(18,413)	(45,413)
Taxation - Current - Deferred													(7,585)	(3,641)	(2,165)	(1,014)
Loss after taxation													(54,948)	1,400	(1,683)	1,507 (43,906)
																i



12 CASH & CASH EQUIVALENTS

For the purposes of cash flow statement, cash and cash equivalents include cash on hand and in banks and investments having maturity of less than 3 months and insignificant risk of changes in value till maturity, net of outstanding bank overdrafts. Cash and cash equivalents at the end of the reporting period as shown in the condensed interim cash flow statement are reconciled to the related items as follows:

	December 31,	June 30,
	2010	2010
	Rupees in	000'
Cash and bank balances	7,217	1,397
Short term borrowings	(417,188)	(343,895)
	(409,971)	(342,498)

13 DATE OF AUTHORIZATION

This condensed interim financial information has been authorized for issue on February 25, 2011 by the Board of Directors of the Company.

14 GENERAL

Figures have been rounded off to the nearest thousand rupees.

CHIEF	EXECUTIVE	OFFICER
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Rawalpindi Office

19, City Villas, Near High Court Road, Rawalpindi PABX / Fax: (051) 5595165

Registered Office and Factory

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