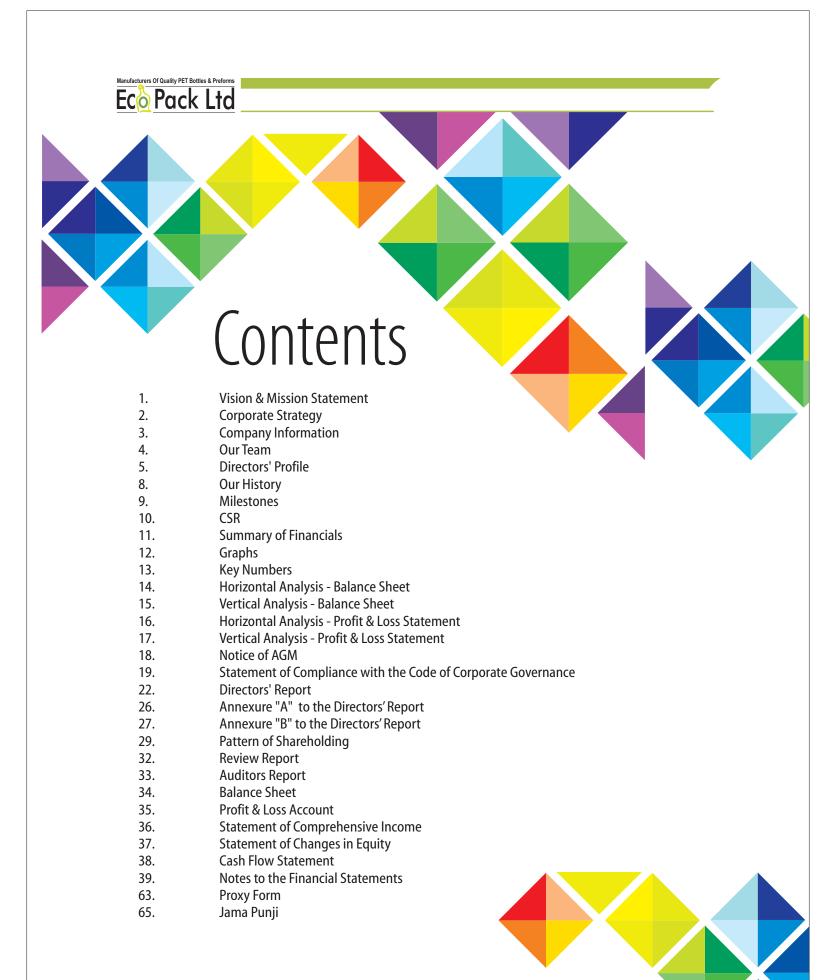




Quality is Our Forté





## Vision & Mission Statement

To Systematically and cost effectively manufacture and supply consistently high quality products and services thus achieving customer satisfaction profitably, thereby ensuring the financial well being of the company and maximum returns to the shareholders.





## Corporate Strategy

Retain market share leadership through quality and price competitiveness while creating value as a low cost producer.





## **COMPANY INFORMATION**

#### **BOARD OF DIRECTORS**

Mr. Amjad Awan Chairman

Mr. Hussain Jamil
Mrs. Ayesha Khan
Mro-Executive Director
Mr. Shahid Jamil
Mro-Executive Director
Mr. Amar Zafar Khan
Mro-Executive Director
Mr. Asad Ali Sheikh
Mon-Executive Director
Ms. Laila Jamil
Non-Executive Director
Ms. Laila Jamil

Mr. Shahan Ali Jamil (Alternate Director of Mr. Shahid Jamil)

## **AUDIT COMMITTEE**

Mr.Asad Ali SheikhChairmanNon-Executive DirectorMr.Amjad AwanMemberNon-Executive DirectorMr.Amar Zafar KhanMemberNon-Executive DirectorMs.Laila JamilMemberNon-Executive Director

## **HUMAN RESOURCE & REMUNERATION COMMITTEE**

Ms. Laila Jamil Chairperson
Mr. Hussain Jamil Member
Mr. Asad Ali Sheikh Member

## **CORPORATE GOVERNANCE & NOMINATION COMMITTEE**

Mr. Amjad Awan Chairman
Mr. Asad Ali Sheikh Member
Mrs. Ayesha Khan Member

## **CHIEF FINANCIAL OFFICER & COMPANY SECRETARY**

Mr. Muhammed Ali Adil

#### **BANKERS**

Habib Bank Limited Faysal Bank Limited
JS Bank Limited Allied Bank Limited

Askari Bank Limited Pak Oman Investment Company Limited

## **AUDITORS**

Rahman Sarfaraz Rahim Iqbal Rafiq Chartered Accountants

## SHARE REGISTRAR

M/S Technology Trade (Private) Limited Ballotter, Share Registrar & Transfer Agent

## **LEGAL ADVISOR**

M/s. Ebrahim Hosain Advocate & Corporate Counsel

## **REGISTERED OFFICE AND FACTORY**

112-113, Phase V, Hattar Industrial Estate, Hattar, District Haripur Khyber Pakhtunkhwa Tel: (0995) 617720 & 23, 617347 Fax: (0995) 617074, www.ecopack.com.pk



## **OUR TEAM**



HUSSAIN JAMIL Chief Executive Officer



MOHAMMAD RAZA CHINOY Chief Operating Officer



ZAMIR UL HASAN
Director Commercial & Technical



MUHAMMED ALI ADIL Chief Financial Officer



SHAHWAQAR AHMED DGM HR, Supply Chain & ADMIN



## **DIRECTORS' PROFILE**

Experience of more than thirty years in domestic and international banking in Pakistan, the Middle East, Europe and North & South Amjad Awan America. Served as Vice Chairman of the Board Chairman of Southern Networks Ltd. and Chief Executive of Southern Electric Power Company Ltd. and Southern Hydro Ltd., all companies listed in Pakistan. Currently working as Chief Executive of another listed company, Japan Power Generation Ltd., and consultant in the energy and financial fields in Pakistan.

Hussain is the CEO of EcoPack Ltd and has over 40 years of business experience including running a private limited company in Karachi manufacturing flexible plastic packaging. He is the founder chairman and CEO of EcoPack since the company's inception, and continues to strategically lead the company's growth in key areas such as corporate relationship management, as well as new opportunities for product

diversification in both domestic and regional markets.

Prior to founding EcoPack, Hussain was a successful entrepreneur trading packaging materials such as cotton bags, polythene liners and jute bags, and later started a career in industrial manufacture of packaging products. Hussain is an honours graduate from the University of Karachi.

Hussain Jamil
Chief Executive Officer/
Director

Ayesha Khan is a social science researcher who has been working in Pakistan for the last twenty years. Her areas of focus are poverty, gender, reproductive health, and refugee issues. Recently she has participated in a number of field-based research projects exploring the theme of empowerment, particularly with regard to its linkages with paid work for women in different local contexts. She has also worked as a

print and radio journalist.

Ayesha Khan
Non - Executive Director



## **DIRECTORS' PROFILE**

Shahid Jamil qualified as a member of the Institute of Chartered Accountants from the UK in 1967 and became a member of the Institute in Pakistan in 1968. He then became an international banker working

in Pakistan, Luxembourg, United Kingdom, Egypt & United

Shahid Jamil Non-Executive Director

Arab Emirates. His last position with a bank was as Executive Director at First International Bank Ltd., in Pakistan. As a non-executive director on the board, he shares an international perspective and supports the internal audit role of KPMG at EcoPack

Ltd. He also supports the company's effort to achieve a cost effective turn around to become a profitable and sustainable business which maintains manufacturing employment in Khyber Pakhtunkhwa.

Amar Zafar Khan is a qualified Chartered Accountant, with over 30 years of multifunctional experience at premier international financial institutions. His experience covers general management,

directing turnarounds and developing new ventures/

businesses in commercial banking, investment banking, domestic and cross-border corporate finance and securities trading, including exposure to markets in Europe, the Middle East and Africa. He has rich experience

& knowledge of a wide spectrum of financing solutions. He has served as the Chairman & CEO of "United Bank Limited"-one of the largest banks in Pakistan.

Amar Zafar Khan
Non-Executive Director

## DIRECTORS' PROFILE

Asad is on the Board as a Non-Executive Director since the year 2007, he has done his MBA from IoBM (Institute of Business

Management - Karachi). He possesses 26 years of rich experience in the financial sector of Pakistan with special focus on Leasing, Asad Ali Sheikh Islamic Financing and Non-Executive Director compliance in addition to the conventional banking. He is presently working as the "Head of

> Compliance" with Orix Leasing Limited. His presence on the Board has added great value to Ecopack Ltd. He has been pivotal in establishing good corporate practices in the organisation. He is also the Chairman of the Audit Committee and contributing greatly towards compliance and good governance of the company.

> > Laila Jamil is a non-executive director on the board of EcoPack Limited and on the Audit Committee. She is also chair of the HR

> > > She completed her bachelors in history from Reed College, Portland, Oregon, USA and has over 14 years of work experience running an SME business in Karachi before joining the social sector. She has worked for the Sind Institute of Urology and Transplantation (SIUT) as head

of Resource Generation and

and remunerations Committee.

Outreach and at Aman Foundation as General Manager Programs Development. Laila now works for the British Council as a Senior Consultant Business Development and is responsible for sourcing opportunities and fostering partnerships for the Arts, Youth and

Education Programs.



## **Our History & Milestones**

1991

1993

EcoPack Limited, was incorporated as a private limited company to mainly manufacture PET preforms & bottles for the Pakistani carbonated beverage and mineral water markets

1992

EcoPack started commercial production

EcoPack was converted into a public limited company

1994

EcoPack was successfully listed on the Karachi Stock Exchange 1999

EcoPack sets up its second factory for blowing PET bottles in Karachi (Southern Pakistan) to meet growing demand thus covering the complete breadth of

2000

EcoPack
introduced
the first 1piece bottle
for the carbonated
soft drink (CSD) PET bottle
in Pakistan, replacing
the 2-piece generic
base cup cylindrical
bottle





## **Our History & Milestones**

## 2005

- EcoPack
   successfully
   introduced the first
  single-serve 500 ml CSD
  bottle in the Pakistani
   market
- Achieved ISO 9001 Certification

## 2010

- Achieved the Coca Cola Eurasia Africa approval for the preforms
- Started Export to antipodal Southern Hemisphere markets like Southern Africa

## 2007

EcoPack installed an on premise complete bottle blowing line inside a Multinational Beverage Plant in Islamabad under a through-the-wall bottle supply arrangement

## 2013

Achieved ISO 22000 Certification

## 2008

- Consolidated the production units in Hattar to cater to the maximum population region of the country
- Started export of preforms to the regional markets i.e India, Afghanistan and Central Asia

## 2016

Made a record dispatch of over 2 million bottles in one day





EcoPack received the Pakistan Centre for Philanthropy Award for donations in 2008-9



EcoPack regularly donates to renowned leading Pakistani Philanthropic organizations such as Sindh Institute of Urology and Transplantation, Layton Rahmatulla Benevolent Trust, Shaukat Khanum Memorial Trust, The Kidney Center, Aman Foundation, The Citizens Foundation among others.



As part of its CSR strategy to give back to the community, EcoPack has embarked on a pilot program of skill development' by hiring engineering graduates and diploma holders from nearby engineering colleges and universities to train them in various production departments of the company's manufacturing processes. By so doing EcoPack retains the best by giving them permanent employment and releasing others as trained skilled resource. This program is expanding and building on its continual success.



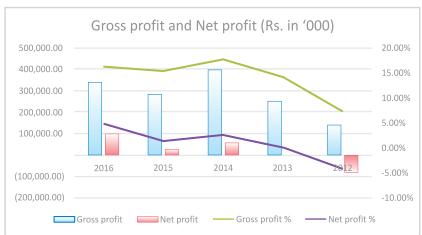


## **Summary of Financials**

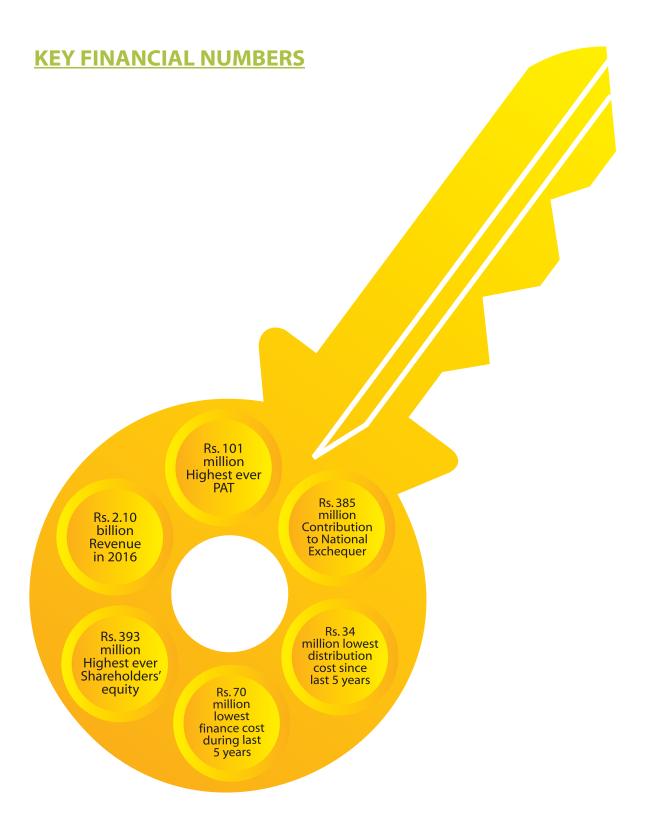
	2016	2015	2014	2013	2012
Commence (Dalamas Chart			Rupees in 1000 -		
Summary of Balance Sheet	220 770	220 770	220 770	220 770	220 770
Share capital	229,770	229,770	229,770	229,770	229,770
Reserves	163,119	42,481	(4,649)	(99,867)	(142,339)
Shareholders' funds / Equity	392,889	272,251	225,121	129,903	87,431
Long term borrowings	245,156	320,091	120,175	180,890	322,214
Deferred liabilities	263,164	263,256	232,324	178,352	153,629
Property, plant & equipment	999,085	1,055,461	1,074,293	1,077,226	1,157,131
Long term assets	1,010,548	1,062,558	1,080,995	1,084,692	1,164,021
Current assets	659,621	618,037	579,853	535,663	424,286
Summary of Profit and Loss					
Sales	2,097,028	1,847,868	2,229,897	1,769,998	1,921,542
Gross profit	342,756	285,239	397,023	251,696	141,533
Operating profit	247,481	165,343	257,978	147,675	44,732
Profit / (loss) before tax	136,856	54,879	123,688	41,662	(61,959)
Profit / (loss) after tax	101,918	26,475	57,567	2,463	(78,830)
EBITDA	306,049	253,610	329,400	256,955	160,490
Summary of Cash Flows					
Net cash flow from operating activities	134,986	(39,884)	155,843	51,143	148,301
Net cash flow from investing activities	(81,927)	(78,816)	(61,911)	(23,690)	(23,385)
Net cash flow from financing activities	(87,022)	174,946	(112,563)	(87,347)	74,763
Changes in cash & cash equivalents	(33,963)	56,246	(18,631)	(59,894)	199,679
Summary of Actual Production (Units)					
Preforms	270,975	194,997	209,002	180,070	217,839
Bottles	163,118	145,792	156,518	117,043	92,644













# Horizontal Analysis Balance Sheet

	2016	16 vs 15	2015	15 vs 14	2014	14 vs 13	2013	13 vs 12	2012
	Rs. in '000	%	Rs. in '000	%	Rs. in '000	%	Rs. in '000	%	Rs. in '000
ASSETS									
Non-Current Assets									
Property, plant and equipment	999,085	(5.34)	1,055,461	(1.75)	1,074,293	(0.27)	1,077,226	(6.91)	1,157,131
Security deposits	6,064	-	6,064	-	6,064	(10.22)	6,754	(1.97)	6,890
Intangibles	5,399	422.65	1,033	61.91	638	(10.39)	712	100.00	-
	1,010,548	(4.89)	1,062,558	(1.71)	1,080,995	(0.34)	1,084,692	(6.82)	1,164,021
Current Assets									
Stores, spares and loose tools	77,561	2.21	75,882	9.46	69,326	35.33	51,229	(8.44)	55,954
Stock in trade	241,424	19.05	202,785	18.65	170,913	8.55	157,447	1.65	154,891
Trade debts	158,308	(26.93)	216,664	(2.52)	222,273	(2.27)	227,427	47.06	154,644
Loans and advances	49,887	84.82	26,992	(24.31)	35,660	18.34	30,133	25.59	23,993
Deposits, prepayments and other receivables	33,529	197.45	11,272	63.55	6,892	(76.80)	29,709	218.08	9,340
Taxation - net	39,054	(15.69)	46,324	120.05	21,052	36.44	15,429	38.56	11,135
Cash and bank balances	59,858	57.03	38,118	(29.07)	53,737	121.24	24,289	69.51	14,329
	659,621	6.73	618,037	6.59	579,853	8.25	535,663	26.25	424,286
Total assets	1,670,169	(0.62)	1,680,595	1.19	1,660,848	2.50	1,620,355	2.02	1,588,307
EQUITY AND LIABILITIES									
Equity									
Issued, subscribed and paid-up capital	229,770	-	229,770	-	229,770	-	229,770	-	229,770
Accumulated profit	163,119	283.98	42,481	(1,013.77)	(4,649)	(95.34)	(99,867)	(29.84)	(142,339)
	392,889	44.31	272,251	20.94	225,121	73.30	129,903	48.58	87,431
Surplus on revaluation of property and plant	157,905	/a ==:							
		(3.50)	163,625	(8.87)	179,553	(3.98)	187,002	(12.40)	213,466
	550,794	(3.50)	163,625 435,876	(8.87) 7.71	179,553 404,674	(3.98) 27.70	187,002 316,905	(12.40) 5.32	213,466
Non Current Liabilities									
Non-Current Liabilities	550,794	26.36	435,876	7.71	404,674	27.70	316,905	5.32	300,897
Long term loans	550,794 245,156	26.36 (23.41)	435,876 320,091	7.71 166.35	404,674 120,175	27.70	316,905 180,890	5.32 (43.86)	300,897 322,214
Long term loans Liabilities against assets subject to finance lease	245,156 2,223	26.36 (23.41) (25.97)	435,876 320,091 3,003	7.71 166.35 (38.17)	404,674 120,175 4,857	27.70 (33.56) 26.42	316,905 180,890 3,842	5.32 (43.86) (63.04)	300,897 322,214 10,396
Long term loans	245,156 2,223 263,164	26.36 (23.41) (25.97) (0.03)	435,876 320,091 3,003 263,256	7.71 166.35 (38.17) 13.31	404,674 120,175 4,857 232,324	27.70 (33.56) 26.42 30.26	316,905 180,890 3,842 178,352	5.32 (43.86) (63.04) 16.09	300,897 322,214 10,396 153,629
Long term loans Liabilities against assets subject to finance lease Deferred liabilities	245,156 2,223	26.36 (23.41) (25.97)	435,876 320,091 3,003	7.71 166.35 (38.17)	404,674 120,175 4,857	27.70 (33.56) 26.42	316,905 180,890 3,842	5.32 (43.86) (63.04)	300,897 322,214 10,396
Long term loans Liabilities against assets subject to finance lease Deferred liabilities  Current Liabilities	245,156 2,223 263,164 510,543	26.36 (23.41) (25.97) (0.03) (12.93)	320,091 3,003 263,256 586,350	7.71 166.35 (38.17) 13.31 64.08	120,175 4,857 232,324 357,356	27.70 (33.56) 26.42 30.26 (1.58)	316,905 180,890 3,842 178,352 363,084	5.32 (43.86) (63.04) 16.09 (25.33)	322,214 10,396 153,629 486,239
Long term loans Liabilities against assets subject to finance lease Deferred liabilities  Current Liabilities Trade and other payables	245,156 2,223 263,164 510,543 183,735	26.36 (23.41) (25.97) (0.03) (12.93) (32.42)	320,091 3,003 263,256 586,350 271,862	7.71 166.35 (38.17) 13.31 64.08 (33.46)	120,175 4,857 232,324 357,356 408,580	27.70 (33.56) 26.42 30.26 (1.58) (8.34)	316,905 180,890 3,842 178,352 363,084 445,743	5.32 (43.86) (63.04) 16.09 (25.33) 2.99	300,897 322,214 10,396 153,629 486,239 432,819
Long term loans Liabilities against assets subject to finance lease Deferred liabilities  Current Liabilities Trade and other payables Accrued mark - up	245,156 2,223 263,164 510,543 183,735 5,687	(23.41) (25.97) (0.03) (12.93) (32.42) (50.52)	435,876 320,091 3,003 263,256 586,350 271,862 11,494	7.71 166.35 (38.17) 13.31 64.08 (33.46) (43.23)	120,175 4,857 232,324 357,356 408,580 20,244	27.70 (33.56) 26.42 30.26 (1.58) (8.34) 2.01	316,905 180,890 3,842 178,352 363,084 445,743 19,846	5.32 (43.86) (63.04) 16.09 (25.33) 2.99 (17.17)	300,897 322,214 10,396 153,629 486,239 432,819 23,960
Long term loans Liabilities against assets subject to finance lease Deferred liabilities  Current Liabilities Trade and other payables Accrued mark - up Short term borrowings	550,794 245,156 2,223 263,164 510,543 183,735 5,687 343,697	(23.41) (25.97) (0.03) (12.93) (32.42) (50.52) 19.34	435,876 320,091 3,003 263,256 586,350 271,862 11,494 287,994	7.71 166.35 (38.17) 13.31 64.08 (33.46) (43.23) (19.97)	120,175 4,857 232,324 357,356 408,580 20,244 359,858	27.70 (33.56) 26.42 30.26 (1.58) (8.34) 2.01 15.42	316,905 180,890 3,842 178,352 363,084 445,743 19,846 311,778	5.32 (43.86) (63.04) 16.09 (25.33) 2.99 (17.17) 28.87	322,214 10,396 153,629 486,239 432,819 23,960 241,924
Long term loans Liabilities against assets subject to finance lease Deferred liabilities  Current Liabilities Trade and other payables Accrued mark - up	245,156 2 2,223 263,164 510,543 183,735 5,687 343,697 75,713	(23.41) (25.97) (0.03) (12.93) (32.42) (50.52) 19.34 (12.99)	435,876 320,091 3,003 263,256 586,350 271,862 11,494 287,994 87,020	7.71  166.35 (38.17) 13.31 64.08  (33.46) (43.23) (19.97) (20.99)	120,175 4,857 232,324 357,356 408,580 20,244 359,858 110,136	27.70 (33.56) 26.42 30.26 (1.58) (8.34) 2.01 15.42 (32.43)	316,905 180,890 3,842 178,352 363,084 445,743 19,846 311,778 162,999	5.32 (43.86) (63.04) 16.09 (25.33) 2.99 (17.17) 28.87 59.07	322,214 10,396 153,629 486,239 432,819 23,960 241,924 102,468
Long term loans Liabilities against assets subject to finance lease Deferred liabilities  Current Liabilities Trade and other payables Accrued mark - up Short term borrowings	550,794 245,156 2,223 263,164 510,543 183,735 5,687 343,697	(23.41) (25.97) (0.03) (12.93) (32.42) (50.52) 19.34	435,876 320,091 3,003 263,256 586,350 271,862 11,494 287,994	7.71 166.35 (38.17) 13.31 64.08 (33.46) (43.23) (19.97)	120,175 4,857 232,324 357,356 408,580 20,244 359,858	27.70 (33.56) 26.42 30.26 (1.58) (8.34) 2.01 15.42	316,905 180,890 3,842 178,352 363,084 445,743 19,846 311,778	5.32 (43.86) (63.04) 16.09 (25.33) 2.99 (17.17) 28.87	322,214 10,396 153,629 486,239 432,819 23,960 241,924



# Vertical Analysis Balance Sheet

	2016		2015		2014		2013		2012	
ASSETS	Rs. In '000	%	Rs. In '000	%	Rs. In '000	%	Rs. In '000	%	Rs. In '000	%
Non-Current Assets	000 005	50.00	1.055.461	62.00	1.074.202	64.60	1 077 226	66.40	1 157 121	72.05
Property, plant and equipment	999,085	59.82	1,055,461	62.80	1,074,293	64.68	1,077,226	66.48	1,157,131	72.85
Security deposits	6,064	0.36	6,064	0.36	6,064	0.37	6,754 712	0.42	6,890	0.43
Intangibles	5,399 1,010,548	0.32 60.51	1,033 1,062,558	63.23	1,080,995	65.09	1,084,692	66.94	1,164,021	73.29
Current Assets	1,010,546	00.31	1,002,556	03.23	1,060,995	05.09	1,004,092	00.94	1,104,021	/3.29
Stores, spares and loose tools	77,561	4.64	75,882	4.52	69,326	4.17	51,229	3.16	55,954	3.52
Stock in trade	241,424	14.46	202,785	12.07	170,913	10.29	157,447	9.72	154,891	9.75
Trade debts	158,308	9.48	216,664	12.89	222,273	13.38	227,427	14.04	154,644	9.74
Loans and advances	49,887	2.99	26,992	1.61	35,660	2.15	30,133	1.86	23,993	1.51
Deposits, prepayments and other receivables	33,529	2.99	11,272	0.67	6,892	0.41	29,709	1.83	9,340	0.59
Taxation - net	39,054	2.34	46,324	2.76	21,052	1.27	15,429	0.95	11,135	0.39
Cash and bank balances	59,858	3.58	38,118	2.70	53,737	3.24	24,289	1.50	14,329	0.70
Casil and Dank Dalances	659,621	39.49	618,037	36.77	579,853	34.91	535,663	33.06	424,286	26.71
Total assets	1,670,169	100.00	1,680,595	100.00	1,660,848	100.00	1,620,355	100.00	1,588,307	100.00
Total assets	1,070,109	100.00	1,000,393	100.00	1,000,040	100.00	1,020,333	100.00	1,000,007	100.00
EQUITY AND LIABILITIES										
EQUITATIO ENGIETTES										
Equity										
Issued, subscribed and paid-up capital	229,770	13.76	229,770	13.67	229,770	13.83	229,770	14.18	229,770	14.47
Accumulated profit	163,119	9.77	42,481	2.53	(4,649)	(0.28)	(99,867)	(6.16)	(142,339)	(8.96)
	392,889	23.52	272,251	16.20	225,121	13.55	129,903	8.02	87,431	5.50
Surplus on revaluation of property and plant	157,905	9.45	163,625	9.74	179,553	10.81	187,002	11.54	213,466	13.44
	550,794	32.98	435,876	25.94	404,674	24.37	316,905	19.56	300,897	18.94
Non-Current Liabilities										
Long term loans	245,156	14.68	320,091	19.05	120,175	7.24	180,890	11.16	322,214	20.29
Liabilities against assets subject to finance lease	2,223	0.13	3,003	0.18	4,857	0.29	3,842	0.24	10,396	0.65
Deferred liabilities	263,164	15.76	263,256	15.66	232,324	13.99	178,352	11.01	153,629	9.67
	510,543	30.57	586,350	34.89	357,356	21.52	363,084	22.41	486,239	30.61
Current Liabilities										
Trade and other payables	183,735	11.00	271,862	16.18	408,580	24.60	445,743	27.51	432,819	27.25
Accrued mark - up	5,687	0.34	11,494	0.68	20,244	1.22	19,846	1.22	23,960	1.51
Short term borrowings	343,697	20.58	287,993	17.14	359,858	21.67	311,778	19.24	241,924	15.23
Current portion of non-current liabilities	75,713	4.53	87,020	5.18	110,136	6.63	162,999	10.06	102,468	6.45
·	608,832	36.45	658,369	39.17	898,818	54.12	940,366	58.03	801,171	50.44
	1,670,169	100.00	1,680,595	100.00	1,660,848	100.00	1,620,355	100.00	1,588,307	100.00



# Horizontal Analysis Profit and loss Statement

	2016	16 vs 15	2015	15 vs 14	2014	14 vs 13	2013	13 vs 12	2012
	Rs. in '000	%	Rs. in '000						
Sales - net	2,097,028	13.48	1,847,868	(17.13)	2,229,897	25.98	1,769,998	(7.89)	1,921,542
Cost of sales	(1,754,272)	12.26	(1,562,629)	(14.74)	(1,832,874)	20.72	(1,518,302)	(14.70)	(1,780,009)
Gross profit	342,756	20.16	285,239	(28.16)	397,023	57.74	251,696	77.84	141,533
Distribution cost	(33,911)	(48.89)	(66,355)	(22.37)	(85,474)	40.92	(60,653)	6.20	(57,112)
Administrative expenses	(61,364)	14.61	(53,541)	(0.06)	(53,571)	23.53	(43,368)	9.27	(39,689)
	(95,275)	(20.54)	(119,896)	(13.77)	(139,045)	33.67	(104,021)	7.46	(96,801)
Profit from operations	247,481	49.68	165,343	(35.91)	257,978	74.69	147,675	230.13	44,732
				<b></b>				4	
Other income - net	17,918	17.85	15,204	(0.59)	15,295	1.73	15,035	(14.18)	17,519
Other expenses	(58,509)	169.86	(21,681)	(39.29)	(35,712)	734.59	(4,279)	100.00	-
	(40,591)	526.69	(6,477)	(68.28)	(20,417)	(289.82)	10,756	(38.60)	17,519
								4	
Finance cost	(70,034)	(32.65)	(103,987)	(8.68)	(113,873)	(2.48)	(116,769)	(5.99)	(124,210)
0 01 0	426.056	440.00	54.070	(55.63)	422.600	106.00	44.662	(4.67.2.4)	(64.050)
Profit before taxation	136,856	149.38	54,879	(55.63)	123,688	196.88	41,662	(167.24)	(61,959)
T4!	(24.020)	22.00	(20.404)	(57.04)	((( 121)	60.60	(20.100)	122.25	(16.071)
Taxation	(34,938)	23.00	(28,404)	(57.04)	(66,121)	68.68	(39,199)	132.35	(16,871)
Profit after taxation	101,918	284.96	26,475	(54.01)	57,567	2,237.27	2,463	(103.12)	(78,830)
i ioni aitei taxation	101,310	204.70	20,473	(34.01)	/טכ, וכ	۷,۷۵۱.۷۱	2,403	(103.12)	(/0,030)



# Vertical Analysis Profit and loss Statement

	2016 2015		2014		2013		2012			
	Rs. in '000	%								
Sales - net	2,097,028	100.00	1,847,868	100.00	2,229,897	100.00	1,769,998	100.00	1,921,542	100.00
Cost of sales	(1,754,272)	(83.66)	(1,562,629)	(84.56)	(1,832,874)	(82.20)	(1,518,302)	(85.78)	(1,780,009)	(92.63)
Gross profit	342,756	16.34	285,239	15.44	397,023	17.80	251,696	14.22	141,533	7.37
Distribution cost	(33,911)	(1.62)	(66,355)	(3.59)	(85,474)	(3.83)	(60,653)	(3.43)	(57,112)	(2.97)
Administrative expenses	(61,364)	(2.93)	(53,541)	(2.90)	(53,571)	(2.40)	(43,368)	(2.45)	(39,689)	(2.07)
	(95,275)	(4.54)	(119,896)	(6.49)	(139,045)	(6.24)	(104,021)	(5.88)	(96,801)	(5.04)
Profit from operations	247,481	11.80	165,343	8.95	257,978	11.57	147,675	8.34	44,732	2.33
Other income - net	17,918	0.85	15,204	0.82	15,295	0.69	15,035	0.85	17,519	0.91
Other expenses	(58,509)	(2.79)	(21,681)	(1.17)	(35,712)	(1.60)	(4,279)	(0.24)	=	-
	(40,591)	(1.94)	(6,477)	(0.35)	(20,417)	(0.92)	10,756	0.61	17,519	0.91
Finance cost	(70,034)	(3.34)	(103,987)	(5.63)	(113,873)	(5.11)	(116,769)	(6.60)	(124,210)	(6.46)
Profit before taxation	136,856	6.53	54,879	2.97	123,688	5.55	41,662	2.35	(61,959)	(3.22)
Taxation	(34,938)	(1.67)	(28,404)	(1.54)	(66,121)	(2.97)	(39,199)	(2.21)	(16,871)	(0.88)
Profit after taxation	101,918	4.86	26,475	1.43	57,567	2.58	2,463	0.14	(78,830)	(4.10)



## **Notice of Annual General Meeting**

Notice is hereby given that the 25th Annual General Meeting of Ecopack Limited will be held on Thursday, October 27, 2016 at 11:00 A.M. at registered office situated at Plot # 112-113, Phase-V, Hattar Industrial Estate, Hattar, District Haripur, Khyber Pukhtunkhwa to transact the following business:

## **Ordinary Business**

- 1. To confirm the minutes of the 24th Annual General Meeting held on October 30, 2015.
- 2. To receive and adopt the Directors' and Auditors' report together with Audited Accounts of the company for the year ended June 30, 2016.
- 3. To approve issue of Bonus shares @ 25 % i.e., twenty five (25) shares for every hundred (100) shares held, as recommended by the Directors.
- 4. To elect seven directors in accordance with the provisions of Section 178 of the Companies Ordinance, 1984 for a period of three years commencing from October 26, 2016. The retiring directors who are eligible for re-election are:

Mr. Amjad Awan
 Mr. Shahid Jamil
 Mr. Shahid Jamil
 Mr. Asad Ali Shaikh

7. Ms. Laila Jamil

- 5. To appoint external auditors and fix their remuneration for the year ending June 30, 2017. The present auditors M/s. Rehman Sarfaraz Rahim Iqbal Rafiq, Chartered Accountants being eligible offer themselves for re-appointment.
- 6. To consider any other business of the company with the permission of the chair.

By order of the Board

Karachi MUHAMMED ALI ADIL
Dated: August 31, 2016 (Company Secretary)

#### Notes:

- 1. The share transfer books of the company will remain closed from October 13, 2016 to October 26, 2016. (both days inclusive) for the purposes of entitlement of bonus shares.
- 2. A member eligible to attend and vote at the General Meeting is entitled to appoint another member as his / her proxy to attend and vote instead of him / her. Proxy form duly completed and signed must be deposited with the company secretary at the registered office of the company at least 48 hour before the meeting.
- 3. CDC shareholders, entitled to attend and vote at this meeting, must bring with them their Computerized National Identity Cards/Passport in original along with Participants' ID Numbers and their Account Numbers to prove his/her identity, and in case of Proxy, must enclose an attested copy of his/her CNIC or Passport. Representatives of corporate members should bring the usual documents required for such purpose.
- 4. CDC account holders will further have to follow the guidelines as laid down in Circular No. 1 dated January 26, 2000 issued by the Securities & Exchange Commission of Pakistan.
- 5. The Board has fixed the number of directors as seven (7). Any person who seeks to contest election for Directorship of the Company shall file with the Company at its registered office a notice of his/her intention to offer himself/herself for election 14 days before the date of Annual General Meeting to be held on October 27, 2016.
- 6. Change of address, if any, should be notified to the Company immediately.



# Statement of Compliance with the Code of Corporate Governance

For the Year Ended June 30, 2016

This statement is being presented to comply with the Code of Corporate Governance contained in Regulation No. 35 of listing regulations of The Pakistan Stock Exchange Limited for the purpose of establishing a framework of good governance, whereby a listed company is managed in compliance with the best practices of corporate governance.

The company has applied the principles contained in the CCG in the following manner:

1. The company encourages representation of independent non-executive directors and directors representing minority interests on its board of directors. At present the board includes:

Category	Names
Independent Directors	Mr. Asad Ali Sheikh, Mr. Amar Zafar Khan & Mr. Amjad Awan
Executive Director	Mr. Hussain Jamil
Non-Executive Directors	Mr. Shahid Jamil, Mrs. Ayesha Khan, Ms. Laila Jamil & Mr. Shahan Ali Jamil (Alternate Director of Mr. Shahid Jamil)

The independent directors meets the criteria of independence under clause 5.19.1. (b) of the CCG.

- 2. The directors have confirmed that none of them is serving as a director on more than seven listed companies, including this company (excluding the listed subsidiaries of listed holding companies where applicable).
- 3. All the resident directors of the company are registered as taxpayers and none of them has defaulted in payment of any loan to a banking company, a DFI or an NBFI or, being a member of a stock exchange, has been declared as a defaulter by that stock exchange.
- 4. Casual vacancies occurred on the board on August 07, 2015 & February 24, 2016 were filled up by the directors within 14 days.
- 5. The company has prepared a "Code of Conduct" and has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures.
- 6. The board has developed a vision/mission statement, overall corporate strategy and significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.
- 7. All the powers of the board have been duly exercised and decisions on material transactions, including appointment and determination of remuneration and terms and conditions of employment of the CEO, other executive and non-executive directors, have been taken by the board/shareholders.



- 8. The meetings of the board were presided over by the Chairman and, in his absence, by a director elected by the board for this purpose and the board met at least once in every quarter. Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings. The minutes of the meetings were appropriately recorded and circulated.
- 9. The board arranges orientation courses for its directors as and when needed to apprise them of their duties and responsibilities.
- 10. The board has approved appointment of CFO, Company Secretary and Head of Internal Audit, including their remuneration and terms and conditions of employment.
- 11. The directors' report for this year has been prepared in compliance with the requirements of the CCG and fully describes the salient matters required to be disclosed.
- 12. The financial statements of the company were duly endorsed by CEO and CFO before approval of the board.
- 13. The directors, CEO and executives do not hold any interest in the shares of the company other than that disclosed in the pattern of shareholding.
- 14. The company has complied with all the corporate and financial reporting requirements of the CCG.
- 15. The board has formed an Audit Committee. It comprises three members, all of them are non-executive directors and the chairman of the committee is an independent director.
- 16. The meetings of the audit committee were held at least once every quarter prior to approval of interim and final results of the company and as required by the CCG. The terms of reference of the committee have been formed and advised to the committee for compliance.
- 17. The board has formed an HR and Remuneration Committee. It comprises four members, of whom three are non- executive directors and the chairman of the committee is a non-executive director.
- 18. The board has set up an effective internal audit function which is implemented & monitored by personnel who are considered suitably qualified and experienced for the purpose and are conversant with the policies and procedures of the company.
- 19. The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the quality control review program of the ICAP, that they or any of the partners of the firm, their spouses and minor children do not hold shares of the company and that the firm and all its partners are in compliance with International Federation of Accountants' (IFAC) guidelines on code of ethics as adopted by the ICAP.
- 20. The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the listing regulations and the auditors have confirmed that they have observed IFAC guidelines in this regard.



- 21. The 'closed period', prior to the announcement of interim/final results, and business decisions, which may materially affect the market price of company's securities, was determined and intimated to directors, employees and stock exchange.
- 22. Material/price sensitive information has been disseminated among all market participants at once through stock exchange.
- 23. The company has complied with the requirements relating to maintenance of register of persons having access to inside information by designated senior management officer in a timely manner and maintained proper record including basis for inclusion or exclusion of names of persons from the said list.
- 24. We confirm that all other material principles enshrined in the CCG have been complied with.

For and on behalf of the board of directors

Karachi Dated: August 31, 2016

**Hussain Jamil**Chief Executive Officer

## **DIRECTORS' REPORT**



The board of directors of EcoPack Limited is pleased to present the Directors' Report along with the audited annual financial statements of the company and Auditors' Report for the year ended 30th June 2016:

## **OVERVIEW:**

Robust double digit growth in all segments of the Beverage & Carbonated Soft-drinks (CSD) industry has fuelled unusually strong growth for PET Preforms and Bottles virtually throughout the financial year ended on June 2016. These factors, in combination with considerable supply side relief, impacting our costs on account of reduction in freight rates, electricity charges, bank interest rates and a steadily declining long-term debt of the company, have all converged in achieving strong profitable financial results for the year.

Ongoing and continuous emphasis on balanced cost cutting and rigorous quality protocols by an experienced and well trained management team right to the floor level, has paid off handsomely in this period of high demand for your company's products. As expected, the last quarter of the year falling in the peak summer months, proved to be the best for your company's profitability. Improved efficiencies and high utilization of production capacity are essential ingredients for success in our business.

Despite dramatic growth in the sale of Preforms by over 175% compared to the previous year sales, all round industry shortages were acutely witnessed - thus making a compelling case for upgrading and enhancement of our Preform production capacity in time for the next season.

#### **SALES AND FINANCIAL HIGHLIGHTS:**

Total sales value increased by 13 percent to almost Rs 2.01 billion against Rs 1.85 billion in the prior year, mainly due to exponential growth in Preform sales. This growth in sales value was achieved despite an average fall in the price of PET resin by approximately 15 percent compared to last year. Gross profit increased this year by 20 percent to Rs 342.75 million from Rs 285.24 million last year.

Financial charges decreased by 33 percent from Rs 104 million last year to Rs 70 million this year - primarily due to continuing debt reduction as well lower KIBOR and bank spread.

Profit before tax increased this year by Rs 81.97 million to Rs 136.86 million from Rs 54.88 million in the previous year. Net profit after tax increased by Rs 75.44 million this year to Rs 101.92 million from Rs 26.47 million last year - a significant increase of 285 percent.

Earnings per share increased from Rs. 1.15 to Rs 4.44 per share.

## **FUTURE OUTLOOK:**

Your company continues to grow steadily as it stabilizes it's market share in the packaging of the rapidly growing CSD and bottled-



PET Preform applications warrants fresh investments in a new generation of efficient plant & equipment to keep abreast of industry growth. This will enable your company to reduce costs by attaining economies of scale through a larger footprint thus enhancing profitable sales. It will also reinforce your company's position as a reliable and premier quality vendor striving to bring increased value to it's customer base.

## **RISKS:**

While the outgoing financial year was a relatively stable period for our business, political uncertainty in the country and region continue to be factors that could negatively impact the growth being witnessed presently. A sudden jump in oil prices and Pak Rupee devaluation could also be unfavorable for our 'costs of goods sold' (COGS) and consequently reduce margins.

An old and over stressed electrical transmission and distribution infra-structure poses a challenge to our need for continuous and stable supply of electricity in the area of our location in Khyber Pakhtunkhwa, especially in the peak summer season of high production and sales.

Your company's management is taking necessary practical steps to mitigate probable risks in a timely manner.

## **HUMAN RESOURCE & RELATIONS:**

Relations between your company's management, staff and workers remain positive with the usual camaraderie and high spirits driven by an abiding management culture emphasizing fairness, transparency, good management practices and an ongoing focus on improving SOP's across the board.

For and on behalf of the board of directors

Karachi Dated: August 31, 2016

**Hussain Jamil** Chief Executive Officer

(یعنی 70 ملین روپے )ھو ئے ۔ جس کی بنیادی وجه قــرض میــں مسـلسـل کـمی اور KIBOR اور بیـنك کـے Spread میں کمی تھی ۔

اس سال ٹیکس سے قبل ھو نے والا منافع 136.86 ملین روپے ھوا۔ جو گذشتہ سال ھو نے والے 54.88 ملین روپے زائد ھے۔ ٹیکس روپے کے منافع کی نسبت 82 ملین روپے زائد ھے۔ ٹیکس کے بعد ھو نے والا خالص منافع 101.92 ملین روپے کے منافع جو گزشته سال ھو نے والے 26.47 ملین روپے کے منافع سے 75.44 ملین روپے زائد ھے۔ اس طرح 285 فیصد کا واضع اضافہ دیکھنے میں آیا۔ فی شیئر نفع میں اضافہ 1.15 روپے سے بڑھ کر 4.44 روپے ھوا۔

## مستقبل کے امکا نا ت:

آپ کی کمپنی مسلسل ترقی کر رھی ھے کیونکہ اس نے مشروبات کی صنعت ، بو تل والے یانی کے شعبو ں اور کار بو نیٹڈ سافٹ ڈرنکس کے تیزی سے ترقی یا نے والے شعبوں کی پیکجنگ مارکیٹ میں اپنے شیئر کو مستحکم بنالیا ہے۔ متعدد اقسام کے PET Preforms کے استعمال کی مانگ میں واضع اضافے سے متعدد کا رخانے اور آلات کی نئی اقسام میں تازہ سرمایہ کاری کا جواز پیدا هو تا هے تاکه صنعتی ترقی کے ساتھ ساتھ آگے بڑھا جا سکے ۔ اس سے آپ کی کمپنی اخراجات میں کمی کر سکے گی کیونکہ بڑے Footprint کے ذریعے بڑے پیما نے پر بچت کی جا سکتی ہے اور اسی طرح نفع بخش فر وخت میں اضافه هو سکے گا۔ اس سے آپ کی کمینی کی صورتحال بھی ایك ایسے قابل اعتماد اور اعلى معیار كے فروخت کنندہ کے طور پر مستحکم هو گی جو اپنے صارفین کے لئے بڑھتی ہو ئی قدر کی حامل مصنو عات کے لئے کو شاں ھے۔

## خطرات:

اگرچہ ختم ہو نے والا مالی سال ہمارے کا روبار کے لئے نسبتاً مستحکم عرصہ تھا تاہم ملك اور خطے کے اندر سیاسی غیر یقینی ایسے عنصر کے طور پر برقرار رہی جس کی وجہ سے مو جو دہ ہو نے والی ترقی پرمنفی اثر پڑ سکتا تھا۔ تیل کی قیمتو ں میں اچانك اضافے اور پاکستانی روپے کی قدر میں کمی کی وجہ سے بھی ہماری فروخت شدہ اشیا کی قیمتو ں پر اثر انداز ہو کر منا فع کی سطح میں کمی ہو سکتی تھی۔

بجلی کی فر اهمی اور تقسیم کے قدیم اور گنجا ئش سے زیادہ دباؤوالے نظام کی وجہ سے بھی خیبر پختونخواہ میں همارے کار خانه کو با لخصوص انتھائی گرمیوں کے ایسے مو سم میں جب پیداوار اور فروخت میںزیادہ اضافہ هو تا هے بجلی کی مسلسل اور مستحکم سپلائی کی ضرورت پوری کر نے میں چیلنج درپیش تھے۔

آپ کی کمپنی کی انتظامیه ممکنه خطرات کو کم سے کم کر نے کے لئے بروقت طور پر ضروری عملی اقدامات اٹھارھی ھے۔

## هيو من ريسورس اور تعلقات:

آپ کی کمپنی کی انتظامیه ، عملے اور کا رکنا ن کے ما بین تعلق عموما دوستانه اور بلند جذبوں کے ساتھ مثبت رها جس کی وجه ایك ایسا ثابت قدم انتظامی ماحول تها جس میں شفافیت ، انصاف ، اچھے انتظامی طریقو ں اور هر سطح پر قوانین میں بھتری لا نے پر مسلسل توجه پر زور دیا گیا تھا۔

بور ڈ آف ڈائر یکٹر زکی جانب سے

حسین جمیل کر اچی چیف ایگزیکٹو 31 اگست 2016

## ڈائریکٹرز کی رپو رٹ



ایکو پیك لمیٹیڈ کے بورڈ آف ڈائر یکٹرز کی جانب سے مسرت کے ساتھ 30 جون 2016 کو ختم ھو نے والے مالی سال کے لئے کمپنی کی آڈٹ شدہ سالانه مالیاتی تفصیلات اور آڈیٹرز کی رپورٹ کے ساتھ ڈائر یکٹرز کی رپورٹ کے ساتھ ڈائر یکٹرز کی رپورٹ کے ساتھ ڈائر یکٹرز کی

## حائزه:

مشرو بات اور کاربو نیٹیڈ سافٹ ڈرنکس (سی ایس ڈی)کی صنعت کے تمام شعبو ں میں زبر دست ترقی کی وجه سے جو ن 2016 کو ختم هو نے والے سال کے دوران PET Preforms اور بو تل سازی کی صنعت میں غیر معمولی طو ر پر زبر دست ترقی هو ئی هے ۔ ان عناصر نے سپلا ئی میں پیدا هو نے والی غیر معمولی بهتری کی وجه سے کر ایو ں میں کمی اور نتیجتاً اخراجا ت پر پڑنے والے اثرات ، بجلی کی قیمت، بینکوں کے سود کی شرح اور کمپنی کے طویل مدتی قرض میں باقاعدہ کمی جیسے عناصر کے ساتھ مل کر اس سال زبر دست منافع بخش مالیاتی نتائج کے حصول میں مدد دی۔

متوازن طور پر قیمتوں میں کمی اور نچلی سطح تك تجربه كار و بهترین تربیت یافته انتظامی ٹیم کی جانب سے مسلسل سخت او رمعیاری طریقے اپنا نے اور جاری توجه كی وجه سے آپ كی كمپنی كی مصنو عات كی انتهائی زیادہ طلب كے عرصے میں ، اس طلب كو بهتر طریقے سے پو را كر نے میں مدد ملی ۔ توقع كے مطابق شدید گرمیوں كے موسم میں آنے والی اس سال كی آخری سه ماهی آپ كی كمپنی كے منافع كے لئے بهترین رهی ۔ بهتر استعمال کی روبار میں كامیابی كے لئے ضروری اجزاء هیں ۔

گزشته سال میں هو نے والی فروخت کی نسبت اس سال Preforms کی فروخت میں %175 سے زیادہ کے ڈرامائی اضافے کے با وجو د انڈسٹری میں انتہائی کمی دیکھنے میں آئی جس کی وجه سے اس بات کی ضرورت محسوس هـو ئی که آئندہ سیزن کے لئے Preforms کی پیداوار میں اضافے کے لئے بروقت طور پر پیداواری گنجائش میں اضافه کیاجائے۔

## فروخت اور مالیات کے اہم نکا ت:

سابقه سال میں 1.85 بلین روپے کی فروخت کی نسبت اس سال فروخت 1.05 بلین روپے رهی جس سے فروخت کے مجموعی حجم میں تقریباً %13 اضافه هو ا۔ فروخت میں یه اضافه PET RESIN کی قیمتوں میں گذشته سال کی نسبت تقریباً %15 اوسط کمی کے با وجو د هو الس سال 342.75 gross profit ملین روپے رها جو گذشته سال هو نے والے 285.24 ملین روپے کے gross

گزشته سال هو نے والے 104 ملین روپے کے مالیاتی اخراجات کی نسبت اس سال مالیاتی اخراجات %33 کم



## "Annexure A" to the Directors' Report

SIX YEARS AT A GLANCE								
						Rupees in '000'		
	2016	2015	2014	2013	2012	2011		
Profit & Loss:								
Sales	2,097,028	1,847,868	2,229,897	1,769,998	1,921,542	1,784,754		
Cost of sales	1,754,272	1,562,629	1,832,874	1,518,302	1,780,008	1,677,725		
Gross Profit	342,756	285,239	397,023	251,696	141,534	107,029		
Operating expenses	95,275	119,896	139,045	104,021	96,801	95,207		
Net Other income/Expenses	40,591	6,477	20,417	10,756	17,519	23,494		
Operating PROFIT	247,481	165,343	257,978	147,675	44,733	11,822		
Financial charges	70,034	103,987	113,873	116,769	124,207	104,294		
Net Profit / (Loss) before taxation	136,856	54,879	123,688	41,662	(61,959)	(68,978)		
Taxation	34,938	28,404	66,121	39,199	16,871	10,765		
Net Profit / (Loss) after taxation	101,918	26,475	57,567	2,463	(78,830)	(79,743)		
Dividend	25% (B)	•	ı	•	1	•		
Balance Sheet								
Shareholders' equity	392,889	272,251	225,121	129,903	91,621	128,109		
Surplus on Revaluation of Fixed Assests	157,905	163,625	179,553	187,002	213,466	240,988		
Financing facilities	247,379	323,094	125,032	184,732	332,609	180,649		
Deffered Liabilities	263,164	263,257	232,324	178,352	149,439	161,653		
Fixed assets (net of depreciation)	1,010,548	1,062,558	1,080,995	1,084,692	1,164,021	1,245,793		
Current Assets	659,621	618,039	579,853	535,663	424,286	457,299		
Current Liabilities	608,832	658,370	898,817	940,366	801,171	991,693		
Key Financial Ratios:								
Gross profit	16.34%	15.44%	17.80%	14.22%	7.37%	6.00%		
Operating profit	11.80%	8.95%	11.57%	8.95%	2.33%	0.66%		
Profit before tax to net sales	6.53%	2.97%	5.55%	2.35%	-3.22%	-3.86%		
Return on capital employed	17.1%	7.2%	23.4%	8.3%	-9.7%	-12.5%		
Inventory turnover (times)	7.90	8.36	11.16	9.72	11.01	8.41		
Fixed assets turnover (times)	2.08	1.74	2.06	1.63	1.65	1.43		
Debt equity ratio	37:63	48:52	37:63	52:48	59:41	49:51		
Current ratio	1.08	0.94	0.65	0.57	0.53	0.46		
Earnings per share	4.44	1.15	2.51	0.11	3.43	(3.47)		



## "Annexure B" to the Directors' Report Compliance with Code of Corporate Governance:

As required under the Code of Corporate Governance dated April 11, 2012, we are pleased to state as follows:

- 1. The financial statements prepared by the management present fairly its state of affairs, the results of its operations, cash-flows and changes in equity.
- 2. Proper books of accounts have been maintained.
- 3. Appropriate accounting policies have been consistently applied in preparation of the financial statements and accounting estimates are based on reasonable and prudent judgment.
- 4. International financial reporting standards, as applicable in Pakistan have been followed in preparation of financial statements and any departure there-from has been adequately disclosed and explained.
- 5. The system of internal control is sound in design and has been effectively implemented and monitored.
- 6. There are no significant doubts on company's ability to continue as a going concern.
- 7. There has been no departure from the best practice of corporate governance, as detailed in the listing regulations.
- 8. Key operating and financial data for the last six years in summarized form has attached with the directors report as Annexure "A".
- 9. The Company has declared bonus shares (2015 NIL) @ 25% (i.e., 25 shares on every 100 shares held), however, no cash dividend (2015 NIL) has declared.
- 10. There are no outstanding statutory payments on account of taxes, levies and charges except of normal and routine nature.
- 11. The company maintains a funded provident fund scheme and a sum of Rs. 11.7 million is invested in various schemes duly approved by Govt of Pakistan for Provident Fund investment. The Gratuity scheme is un-funded and no investment has been made for that.
- During the year, 04 board of Directors, 04 Audit Committee, 03 HR Committee & 02 Corporate Governance Nomination Committee Meetings were held and the attendance of each director is given below:

## a) **Board of Directors Meetings:**-

Name of Directors	No. of Meetings Attended
Mr. Hussain Jamil	04
Mr. Amjad Awan	04
Mrs. Deborah Jamil	03
Mrs. Ayesha Khan	02
Ms. Laila Jamil	04
Mr. Asad Ali Sheikh	04
Mr. Shahid Jamil	00
Mr. Shahan Ali Jamil (Alternate Director of Mr. Shahid Jamil)	04
Mr. Amar Zafar Khan	02



## b) Audit Committee Meetings:-

Name of Members	No. of Meetings Attended
Mr. Asad Ali Sheikh	04
Mr. Amjad Awan	04
Ms. Laila Jamil	04
Mrs. Ayesha Khan	02
Mr. Amar Zafar Khan	01

## c) Human Resource & Remuneration Committee Meetings:-

Name of Members	<u>No. of Meetings Attended</u>			
Ms. Laila Jamil	03			
Mr. Hussain Jamil	03			
Mr. Asad Ali Sheikh	03			
Mrs. Ayesha Khan	01			

## d) Corporate Governance & Nomination Committee Meetings:-

Name of Members	No. of Meetings Attended
Mr. Amjad Awan	02
Mrs. Deborah Jamil Mrs. Ayesha Khan	02 01
Mr. Asad Ali Sheikh	01

13. The Chief Executive Officer, Directors, Chief Financial Officer & Secretary of the Company did not carry out any trade in shares of the company during the year 2015-2016.

## **AUDITORS:**

The present Auditors M/s. Rahman Sarfaraz Rahim Iqbal Rafiq, Chartered Accountants, retire and being eligible have offered themselves for re-appointment for the financial year 2016-2017.

For and on behalf of the board of directors

Karachi Dated: August 31, 2016

**Hussain Jamil** Chief Executive Officer



## Pattern of Share Holding (Form 34) The Companies Ordinance 1984

AS AT JUNE 30,2016

					AS AT JUNE 30,2010
Serial No	No. Of	Shareholding		Total Shares Held	Percentage
	Shareholders				%
		From	То		
1	449	1	100	16,196	0.07%
2	838	101	500	221,747	0.96%
3	273	501	1000	222,685	0.97%
4	506	1001	5000	1,079,292	4.70%
5	69	5001	10000	542,314	2.36%
6	25	10001	15000	316,588	1.38%
7	16	15001	20000	290,773	1.27%
8	7	20001	25000	174,000	0.76%
9	5	25001	30000	142,500	0.62%
10	5	30001	35000	170,500	0.74%
11	3	35001	40000	116,500	0.51%
12	3	40001	45000	133,500	0.58%
13	6	45001	50000	294,500	1.28%
14	2	50001	55000	103,500	0.45%
15	1	55001	60000	55,500	0.24%
16	2	60001	65000	127,000	0.55%
17	2	70001	75000	149,000	0.65%
18	2	75001	80000	155,000	0.67%
19	3	90001	95000	277,910	1.21%
20	1	95001	100000	100,000	0.44%
21	2	100001	105000	204,135	0.89%
22	1	105001	110000	110,000	0.48%
23	1	110001	115000	115,000	0.50%
24	4	145001	150000	600,000	2.61%
25	1	160001	165000	161,000	0.70%
26	1	165001	170000	166,800	0.73%
27	1	195001	200000	200,000	0.87%
28	1	200001	205000	204,500	0.89%
29	1	260001	265000	264,500	1.15%
30	1	325001	330000	328,500	1.43%
31	2	385001	390000	778,668	3.39%
32	2	450001	455000	907,500	3.95%
33	2	495001	500000	1,000,000	4.35%
34	1	540001	545000	542,000	2.36%
35	1	795001	800000	798,110	3.47%
36	1	1375001	1380000	1,376,271	5.99%
37	1	1430001	1435000	1,432,906	6.23%
38	1	1715001	1720000	1,718,281	7.48%
39	1	3385001	3390000	3,386,793	14.74%
40	1	3995001	4000000	4,000,000	17.40%
	2245	Total Sha	res Held	22,983,969	100.00%



## **Categories of Shareholders**

S.NO	Name	Number of Share Holders	Total Shares Held	Percentage
1	Associated Companies, undertaking and related parties	NIL	NIL	0.00%
2	Banks, Development Financial Institutions & Non Banking Financial Institutions:-			
	National Development Fin.Corp.Investor	1	7,037	0.031%
	Samba Bank Limited	1	91,910	0.400%
	National Bank Of Pakistan Sub-Total:	1	240	0.001%
		3	99,187	0.432%
3	Directors, Chief Executive Officer and their spouses and minor children:-			
	Mr. Hussain Jamil	1	4,000,000	17.403%
	Mr. Shahid Jamil	1	798,110	3.472%
	Mrs. Ayesha Khan	1	413,668	1.800%
	Mr. Amjad Awan	1	500	0.002%
	Mr. Asad Ali Sheikh	1	500	0.002%
	Ms. Laila Jamil	1	500	0.002%
	Mr. Ahsan Jamil	1	3,386,793	14.735%
	Mrs. Deborah Jamil	1	10,670	0.046%
	Sub-Total:	8	8,610,741	37.464%
4	Modarabas And Mutual Funds:-			
	Prudential Stock Fund Ltd.	1	115,865	0.504%
	Modaraba Al-Mali	1	15,000	0.065%
	CDC - Trustee NAFA Islamci Stock Fund	1	328,500	1.429%
	Sub-Total:	3	459,365	1.999%
5	NIT AND ICP			
	M/S. Investment Corporation Of Pakistan	1	95	0.000%
	Sub-Total:	1	95	0.000%
6	Foreign Investors:-			
	M/S Somers Nominee (Far East) Limited	1	6,241	0.027%
	Habib Bank Ag Zurich, Deira Dubai	1	1,000	0.004%
	Shakil Abbas Rizvi	1	62,000	0.270%
	Sub-Total:	3	69,241	0.301%



## **Categories of Shareholders**

S.No	Name	Number of Share Holders	Total Shares Held	Percentage
7	Others			
	Margalla Financial (Private) Limited	1	4,000	0.017%
	Dr. Arslan Razaque Securities (Smc-Pvt)	1	1,073	0.005%
	Value Stock Securities Private Limited	1	2,000	0.009%
	Central Depository Company Of Pakistan Limited	1	42	0.000%
	Akhai Securities (Private) Limited	1	500	0.002%
	Fikree'S (Smc-Pvt) Ltd.	1	16,506	0.072%
	Prudential Securities Limited	1	607	0.003%
	M/S. Freedom Enterprises (Pvt) Ltd.	1	2,518	0.011%
	Maple Leaf Capital Limited	1	1	0.000%
	Muhammad Ahmed Nadeem Securities (Smc-Pvt)	1	505	0.002%
	CDC - Trustee NAFA Islamic Pension Fund	1	204,500	0.890%
	Mohammad Munir Mohammad Ahmed Khanani SE	1	51,500	0.224%
	CDC - Trustee NAFA Pension Fund Equity S	1	452,500	1.969%
	Sherman Securities (Private) Limited	1	455,000	1.980%
	Yasir Mahmood Securities (Pvt) Ltd.	1	77,500	0.337%
	Y.S. Securities (Private) Limited	1	700	0.003%
	Sub-Total:	16	1,269,452	5.523%
8	Individual			
	Local - Individuals	2,211	12,475,888	54.281%
	Sub-Total:	2,211	12,475,888	54.281%
	Grand Total:	2,245	22,983,969	100%
	Share holding 10% or more voting interest			
	Hussain Jamil	1	4,000,000	17.403%
	Ahsan Jamil	1	3,386,793	14.735%
	Total	2	7,386,793	32.139%
		_	. ,500,.50	



## Review Report to the Members on Statement of Compliance with best Practices of Code of Corporate Governance

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Code of Corporate Governance (the Code) prepared by the Board of Directors of Ecopack Limited for the year ended June 30, 2016 to comply with the Listing Regulations of the Pakistan Stock Exchange (formerly Karachi Stock Exchange), where the Company is listed.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, to the extent where such compliance can be objectively verified, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Code and report if it does not and to highlight any non-compliance with the requirements of the Code. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Code.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Code requires the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention which causes us to believe that the Statement of Compliance does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Code as applicable to the Company for the year ended June 30, 2016.

Karachi.

Date: August 30, 2016

Rahman Sarfaraz Rahim Iqbal Rafiq Chartered Accountants Engagement Partner: Muhammad Waseem



## **AUDITORS' REPORT TO THE MEMBERS**

We have audited the annexed balance sheet of **Ecopack Limited** as at June 30, 2016, and the related profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, for the year then ended and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposed of our audit.

It is the responsibility of the Company's management to establish and maintain a system of internal control, and prepare and present the above said statements in conformity with the approved accounting standards and the requirements of the Companies Ordinance, 1984. Our responsibility is to express an opinion on these statements based on our audit.

We conducted our audit in accordance with the auditing standards as applicable in Pakistan. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the above said statements are free of any material misstatement. an audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the above said statements. An audit also includes assessing policies and significant estimates made by management, as well as, evaluating the overall presentation of the above said statements. We believe that our audit provides a reasonable basis for our opinion and, after due verification, we report that:

- a) in our opinion, proper books of accounts have been kept by the Company as required by the Companies Ordinance, 1984;
- b) in our opinion;
  - (I) the balance sheet and profit and loss account together with the notes thereon have been drawn up in conformity with the Companies Ordinance, 1984, and are in agreement with the books of account and are further in accordance with accounting policies consistently applied;
  - (ii) the expenditure incurred during the year was for the purpose of the Company's business; and
  - (iii) the business conducted, investments made and the expenditure incurred during the year were in accordance with the objects of the Company;
- c) in our opinion and to the best of our information and according to the explanations given to us, the balance sheet and profit and loss account, statement of comprehensive income, cash flow statement and statement of changes in equity together with the notes forming part thereof, conform with approved accounting standards as applicable in Pakistan, and, respectively give a true and fair view of the state of the Company's affairs as at June 30, 2016 and of the profit, its cash flows and changes in equity for the year then ended; and
- d) in our opinion, no Zakat was deducible at source under the Zakat and Ushr Ordinance, 1980.

Karachi.

Date: August 31, 2016

Rahman Sarfaraz Rahim Iqbal Rafiq Chartered Accountants Engagement Partner: Muhammad Waseem





## **Balance Sheet**

ASSETS  Non-Current Assets Property, plant and equipment Security deposits Stores, spares and loose tools Stores, spares and spares Stores, spares Stores,	As at June 30	As at June 30, 2016 2016 2015					
Non-Current Assets		Notes					
Property, plant and equipment   5   999,085   1,055,461   5ecurity deposits   6,064	ASSETS	Notes	парсез				
Property, plant and equipment         5         999,085         1,055,461           Security deposits         6,064         6,064           Intangibles         6         5,399         1,033           Current Assets         1,010,548         1,062,558           Current Assets         7         77,561         75,882           Stock in trade         8         241,424         202,785           Trade debts         9         158,308         216,664           Loans and advances         10         49,887         26,992           Deposits, prepayments and other receivables         33,529         11,272           Taxation - net         39,054         46,324           Cash and bank balances         11         59,858         38,118           Total assets         1,670,169         1,680,596           EQUITY AND LIABILITIES         50,000,000         500,000           Equity         Authorized capital         500,000,000         500,000           Susued, subscribed and paid-up capital         12         229,770         229,770           Accumulated profit         163,119         42,481           Surplus on revaluation of property and plant         13         157,905         163,625							
Security deposits         6,064         6,064         6,064         1,033         1,033         1,035         1,035         1,035         1,062,558           Current Assets         T         7,75,61         75,882         5000,588							
Intangibles		5	•				
1,010,548		_	•	•			
Current Assets         7         77,561         75,882           Stores, spares and loose tools         8         241,424         202,785           Stock in trade         8         241,424         202,785           Trade debts         9         158,308         216,664           Loans and advances         10         49,887         26,992           Deposits, prepayments and other receivables         33,529         11,272           Taxation - net         39,054         46,324           Cash and bank balances         11         59,858         38,118           Total assets         659,621         618,038           Total assets         1,670,169         1,680,596           EQUITY AND LIABILITIES         500,000         500,000           Equity         4         40,524           Authorized capital         500,000         500,000           Issued, subscribed and paid-up capital         12         229,770         229,770           Accumulated profit         163,119         42,481           Accumulated profit         13         157,905         163,625           Surplus on revaluation of property and plant         13         157,905         163,625           Non-Current Liabilities	Intangibles	6 _					
Stores, spares and loose tools         7         77,561         75,882           Stock in trade         8         241,424         202,785           Trade debts         9         158,308         216,664           Loans and advances         10         49,887         26,992           Deposits, prepayments and other receivables         33,529         11,272           Taxation - net         39,054         46,324           Cash and bank balances         11         59,858         38,118           Total assets         659,621         618,038           Total assets         1,670,169         1,680,596           Equity         Authorized capital         500,000         500,000           Issued, subscribed and paid-up capital         12         229,770         229,770           Accumulated profit         163,119         42,481           Surplus on revaluation of property and plant         13         157,905         163,625           Surplus on revaluation of property and plant         13         157,905         163,625           Non-Current Liabilities         50,094         35,876           Non-Current Liabilities         16         263,164         263,256           Liabilities against assets subject to finance lease <td>Current Assets</td> <td></td> <td>1,010,548</td> <td>1,062,558</td>	Current Assets		1,010,548	1,062,558			
Stock in trade         8         241,424         202,785           Trade debts         9         158,308         216,664           Loans and advances         10         49,887         26,992           Deposits, prepayments and other receivables         33,529         11,272           Taxation - net         330,554         46,324           Cash and bank balances         11         59,858         38,118           Total assets         659,621         618,038           Total assets         1,670,169         1,680,596           EQUITY AND LIABILITIES         500,000         500,000           Equity         4         40,324           Authorized capital         500,000         500,000           Sued, subscribed and paid-up capital         12         229,770         229,770           Accumulated profit         163,119         42,481         392,889         272,251           Surplus on revaluation of property and plant         13         157,905         163,625           Non-Current Liabilities         14         245,156         320,991           Liabilities against assets subject to finance lease         15         2,223         3,003           Deferred liabilities         510,543         586,350 <td></td> <td>7</td> <td>77 561</td> <td>75 002</td>		7	77 561	75 002			
Trade debts         9         158,308         216,664           Loans and advances         10         49,887         26,992           Deposits, prepayments and other receivables         33,529         11,272           Taxation - net         39,054         46,324           Cash and bank balances         11         59,858         38,118           Total assets         1,670,169         1,680,596           EQUITY AND LIABILITIES         50,000         500,000           Equity         40,000         500,000           Accumulated capital         500,000         500,000           Issued, subscribed and paid-up capital         12         229,770         229,770           Accumulated profit         163,119         42,481         392,889         272,251           Surplus on revaluation of property and plant         13         157,905         163,625           Non-Current Liabilities         550,794         435,876           Non-Current Liabilities         14         245,156         320,091           Liabilities against assets subject to finance lease         15         2,223         3,003           Deferred liabilities         510,543         586,350           Current Liabilities         18         5,687	·	· ·					
Loans and advances   10			· ·				
Deposits, prepayments and other receivables   33,529   33,054   46,324   46,324   59,858   38,118   659,621   618,038   618,039   618,		-	· ·				
Taxation - net         39,054         46,324           Cash and bank balances         11         59,858         38,118           Total assets         1,670,169         1,680,596           EQUITY AND LIABILITIES         Equity           Authorized capital         500,000,000 (2015:50,000,000) ordinary shares of Rs.10/- each         500,000		70	· ·				
Cash and bank balances       11       59,858       38,118         659,621       618,038         1,670,169       1,680,596         EQUITY AND LIABILITIES         Equity         Authorized capital       500,000       500,000         50,000,000 (2015: 50,000,000) ordinary shares of Rs.10/- each       500,000       500,000         Issued, subscribed and paid-up capital       12       229,770       229,770         Accumulated profit       163,119       42,481         Surplus on revaluation of property and plant       13       157,905       163,625         Non-Current Liabilities       14       245,156       320,091         Liabilities against assets subject to finance lease       15       2,223       3,003         Deferred liabilities       16       263,164       263,256         Current Liabilities       510,543       586,350         Current Liabilities       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       608,832       658,370         Contingencies and commitments       21       608,832 <t< td=""><td></td><td></td><td></td><td></td></t<>							
Total assets         659,621 (1,670,169)         618,038 (1,670,169)           EQUITY AND LIABILITIES           Equity Authorized capital (50,000,000) (2015:50,000,000) ordinary shares of Rs.10/- each (163,119)         500,000 (163,119)         500,000 (163,119)         229,770 (163,119)         229,770 (163,119)         42,481 (163,119)         42,481 (163,119)         42,481 (163,119)         42,481 (163,119)         42,481 (163,119)         42,481 (163,119)         435,876 (163,625)         550,794 (163,625)         435,876 (163,625)         550,794 (163,625)         435,876 (163,625)         320,091 (163,625)         435,876 (163,625)         320,091 (163,625		11					
Total assets         1,670,169         1,680,596           EQUITY AND LIABILITIES           Equity Authorized capital 50,000,000 (2015: 50,000,000) ordinary shares of Rs.10/- each         500,000         500,000           Issued, subscribed and paid-up capital Accumulated profit         12         229,770         229,770           Accumulated profit         163,119         42,481           Surplus on revaluation of property and plant         13         157,905         163,625           Surplus on revaluation of property and plant         13         157,905         163,625           Non-Current Liabilities         2         2,223         3,003           Liabilities against assets subject to finance lease         15         2,223         3,003           Deferred liabilities         16         263,164         263,256           Trade and other payables         17         183,735         271,862           Accrued mark - up         18         5,687         11,494           Short term borrowings         19         343,697         287,994           Current portion of non-current liabilities         608,832         658,370           Contingencies and commitments         21         608,832         658,370							
Equity Authorized capital 50,000,000 (2015:50,000,000) ordinary shares of Rs.10/- each  Issued, subscribed and paid-up capital Accumulated profit  Surplus on revaluation of property and plant  Isurplus on revaluation of property and plant  Isolatilities  Indicates the property and plant  Isolatilities  Iso	Total assets	_					
Equity Authorized capital 50,000,000 (2015:50,000,000) ordinary shares of Rs.10/- each 500,000  Issued, subscribed and paid-up capital Accumulated profit 12 229,770 229,770 Accumulated profit 163,119 42,481 392,889 272,251  Surplus on revaluation of property and plant 13 157,905 163,625 550,794 435,876  Non-Current Liabilities Long term loans 14 245,156 320,091 Liabilities against assets subject to finance lease 15 2,223 3,003 Deferred liabilities 16 263,164 263,256 510,543 586,350  Current Liabilities Trade and other payables 17 183,735 271,862 Accrued mark - up 18 5,687 11,494 Short term borrowings 19 343,697 287,994 Current portion of non-current liabilities 608,832 658,370  Contingencies and commitments		<del>-</del>					
Authorized capital 50,000,000 (2015: 50,000,000) ordinary shares of Rs.10/- each    Sound   So	EQUITY AND LIABILITIES						
Authorized capital 50,000,000 (2015: 50,000,000) ordinary shares of Rs.10/- each    Sound   So							
Source   S	Equity						
Ssued, subscribed and paid-up capital   12   229,770   229,770   Accumulated profit   163,119   42,481   392,889   272,251   Surplus on revaluation of property and plant   13   157,905   163,625   550,794   435,876	·						
Accumulated profit       163,119       42,481         392,889       272,251         Surplus on revaluation of property and plant       13       157,905       163,625         550,794       435,876         Non-Current Liabilities       245,156       320,091         Liabilities against assets subject to finance lease       15       2,223       3,003         Deferred liabilities       16       263,164       263,256         Current Liabilities       510,543       586,350         Current Liabilities       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         Contingencies and commitments       21       608,832       658,370	50,000,000 (2015:50,000,000) ordinary shares of Rs.10/- each	_	500,000	500,000			
Accumulated profit       163,119       42,481         392,889       272,251         Surplus on revaluation of property and plant       13       157,905       163,625         550,794       435,876         Non-Current Liabilities       245,156       320,091         Liabilities against assets subject to finance lease       15       2,223       3,003         Deferred liabilities       16       263,164       263,256         Current Liabilities       510,543       586,350         Current Liabilities       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         Contingencies and commitments       21       608,832       658,370							
Surplus on revaluation of property and plant       13       157,905       163,625         Non-Current Liabilities       550,794       435,876         Non-Current Liabilities       4       245,156       320,091         Liabilities against assets subject to finance lease       15       2,223       3,003         Deferred liabilities       16       263,164       263,256         510,543       586,350         Current Liabilities       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         Contingencies and commitments       21		12					
Surplus on revaluation of property and plant       13       157,905       163,625         Non-Current Liabilities       550,794       435,876         Non-Current Liabilities       245,156       320,091         Liabilities against assets subject to finance lease       15       2,223       3,003         Deferred liabilities       16       263,164       263,256         510,543       586,350         Current Liabilities       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         Contingencies and commitments       21       608,832       658,370	Accumulated profit	_					
Non-Current Liabilities       550,794       435,876         Long term loans       14       245,156       320,091         Liabilities against assets subject to finance lease       15       2,223       3,003         Deferred liabilities       16       263,164       263,256         Current Liabilities       510,543       586,350         Current and other payables       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         Contingencies and commitments       21			392,889	272,251			
Non-Current Liabilities       550,794       435,876         Long term loans       14       245,156       320,091         Liabilities against assets subject to finance lease       15       2,223       3,003         Deferred liabilities       16       263,164       263,256         Current Liabilities       510,543       586,350         Current and other payables       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         Contingencies and commitments       21	Combined to the state of the st	12	157.005	162.625			
Non-Current Liabilities         Long term loans       14       245,156       320,091         Liabilities against assets subject to finance lease       15       2,223       3,003         Deferred liabilities       16       263,164       263,256         Current Liabilities       510,543       586,350         Trade and other payables       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         Contingencies and commitments       21	Surplus on revaluation of property and plant	13 _					
Long term loans       14       245,156       320,091         Liabilities against assets subject to finance lease       15       2,223       3,003         Deferred liabilities       16       263,164       263,256         Current Liabilities         Trade and other payables       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         Contingencies and commitments       21			550,794	433,870			
Long term loans       14       245,156       320,091         Liabilities against assets subject to finance lease       15       2,223       3,003         Deferred liabilities       16       263,164       263,256         Current Liabilities         Trade and other payables       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         Contingencies and commitments       21	Non-Current Liabilities						
Liabilities against assets subject to finance lease       15       2,223       3,003         Deferred liabilities       16       263,164       263,256         510,543       586,350         Current Liabilities         Trade and other payables       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         608,832       658,370         Contingencies and commitments       21		14	245.156	320.091			
Deferred liabilities       16       263,164       263,256         Current Liabilities       510,543       586,350         Trade and other payables       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         Contingencies and commitments       21	-		· ·	· · · · · · · · · · · · · · · · · · ·			
Current Liabilities  Trade and other payables Accrued mark - up Short term borrowings Current portion of non-current liabilities  Contingencies and commitments  510,543 586,350 586,350 17 183,735 271,862 18 5,687 11,494 19 343,697 287,994 275,713 87,020 608,832 658,370	,		·				
Trade and other payables       17       183,735       271,862         Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         608,832       658,370         Contingencies and commitments       21		_					
Accrued mark - up       18       5,687       11,494         Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         608,832       658,370         Contingencies and commitments       21	Current Liabilities			•			
Short term borrowings       19       343,697       287,994         Current portion of non-current liabilities       20       75,713       87,020         608,832       658,370         Contingencies and commitments       21       658,370	Trade and other payables	17	183,735	271,862			
Current portion of non-current liabilities 20 75,713 87,020 608,832 658,370 Contingencies and commitments 21	Accrued mark - up	18	5,687	11,494			
Contingencies and commitments 21 658,370	3	19	343,697	287,994			
Contingencies and commitments 21	Current portion of non-current liabilities	20					
			608,832	658,370			
1,670,1691,680,596	Contingencies and commitments	21 _					
		_	1,670,169	1,680,596			

The annexed notes 1 to 43 form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER DIRECTOR



# **Profit and Loss Account**

For the year ended June 30, 2016

	Notes	2016 Rupee:	2015 s in '000'
Sales - net Cost of sales	22 23	2,097,028 (1,754,272)	1,847,868 (1,562,629)
Gross profit  Distribution cost Administrative expenses	24 25	(33,911)	(66,355) (53,541)
	23	(61,364) (95,275)	(119,896)
Other income - net Other expenses	26 27	247,481 17,918 (58,509)	165,343 15,204 (21,681)
Finance cost	28	(40,591) (70,034)	(6,477) (103,987)
Profit before taxation	20	136,856	54,879
Taxation  Profit after taxation	29	(34,938)	(28,404)
Troncarce taxation		Rupe	
Earnings per share - basic and diluted	30	4.44	1.15

The annexed notes 1 to 43 form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER DIRECTOR



# Statement of Comprehensive Income For the year ended June 30, 2016

	2016 Rupees ir	2015 n '000'
Profit after taxation	101,918	26,475
Other comprehensive income		
- Transfer from surplus on revaluation of property and plant on account of incremental depreciation - net of tax	20,537	21,916
- Surplus on revaluation on assets written off - net of tax	(1,081)	-
- Actuarial losses on defined benefit obligation - net of tax	(736) 18,720	(1,261) 20,655
Total comprehensive income for the year	120,638	47,130

The annexed notes 1 to 43 form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER DIRECTOR



# Statement of Changes in Equity For the year ended June 30, 2016

	Issued, subscribed and paid-up capital	Accumulated profit / (loss)	Total
		Rupees in '000'	
Balance as at June 30, 2014	229,770	(4,649)	225,121
Total comprehensive income for the year			
- Profit after taxation	-	26,475	26,475
- Other comprehensive income for the year	-	20,655	20,655
	-	47,130	47,130
Balance as at June 30, 2015	229,770	42,481	272,251
Balance as at July 01, 2015	229,770	42,481	272,251
Total comprehensive income for the year			
- Profit after taxation	-	101,918	101,918
- Other comprehensive income for the year	_	18,720	18,720
•	-	120,638	120,638
Balance as at June 30, 2016	229,770	163,119	392,889

The annexed notes 1 to 43 form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER DIRECTOR



# Cash Flow Statement For the year ended June 30, 2016

		2016	2015
	Notes	Rupees ir	n '000'
CASH FLOWS FROM OPERATING ACTIVITIES			
Cash generated from operations Finance cost paid Gratuity paid Workers' Profit Participation Fund paid Taxes paid Net cash generated from / (used in) operating activities  CASH FLOWS FROM INVESTING ACTIVITIES	31	242,998 (75,841) (5,606) (2,991) (23,574) 134,986	110,173 (112,737) (1,389) (7,506) (28,426) (39,884)
Purchase of property, plant and equipment Proceeds from disposal of property, plant and equipment Additions in intangible assets Net cash used in investing activities  CASH FLOWS FROM FINANCING ACTIVITIES		(77,678) 242 (4,491) (81,927)	(80,201) 1,885 (500) (78,816)
Long term loan acquired Restructuring of working capital finance Repayment of long term loans Payments against lease obligations Net cash (used in) / generated from financing activities		- (86,338) (684) (87,022)	40,000 250,000 (111,056) (3,998) 174,946
Net (decrease) / increase in cash and cash equivalents		(33,963)	56,246
Cash and cash equivalents at the beginning of the year		(249,876)	(306,121)
Cash and cash equivalents at the end of the year		(283,839)	(249,876)
Cash and cash equivalents comprise of :			
Cash and bank balances Short term borrowings	11 19	59,858 (343,697) (283,839)	38,118 (287,994) (249,876)

The annexed notes 1 to 43 form an integral part of these financial statements.

CHIEF EXECUTIVE OFFICER DIRECTOR



For the year ended June 30, 2016

#### 1. STATUS AND NATURE OF BUSINESS

Ecopack Limited (the Company) is a limited liability Company incorporated in Pakistan and is listed on Pakistan Stock Exchange Limited (formerly Karachi Stock Exchange into which Lahore and Islamabad stock exchanges have merged). The registered office and manufacturing facility of the Company is located at Hattar Industrial Estate, Khyber Pakhtunkhwa.

The principal business activity of the Company is manufacturing and sale of Polyethylene Terephthalate (PET) bottles and preforms for the market of Beverages and other liquid packaging industry.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, including provisions of and directives issued under the Companies Ordinance, 1984. Wherever the requirements of the Companies Ordinance, 1984 or directives issued by the Securities and Exchange Commission of Pakistan differ with the requirements of IFRS, the requirements of the Companies Ordinance, 1984 or the requirements of the said directives prevail.

#### 2.2 Basis of measurement

These financial statements have been prepared under the historical cost convention except that certain property and plant have been carried at revalued amount and certain employee retirement benefits carried at present value.

#### 2.3 Functional and presentation currency

These financial statements are presented in Pakistan Rupees which is the functional and presentation currency of the Company.

#### 2.4 Use of estimates and judgments

The preparation of financial statements in conformity with approved accounting standards, as applicable in Pakistan, requires management to make judgments, estimates and assumptions that affect the application of policies and the reported amounts of assets, liabilities, income and expenses.

The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. Areas where various assumptions and estimates are significant to the financial statements or where judgments were exercised in application of accounting policies are as follows:

		Note
i)	Useful life and residual values of property, plant and equipment	4.1
ii)	Provision for slow moving and obsolete store, spares and loose tools	4.3
iii)	Provision for slow moving and obsolete stock in trade	4.4
iv)	Provision for doubtful debts	4.5
v)	Provision for staff retirement benefits	4.7
vi)	Provision for taxation	4.8

#### 3. STANDARDS, AMENDMENTS OR INTERPRETATIONS WHICH BECAME EFFECTIVE DURING THE YEAR:

During the year certain amendments to standards or new interpretations became effective; however, the amendments or interpretation did not have any material effect on the financial statements of the Company.



For the year ended June 30, 2016

Standards, amendments or interpretations not yet effective

The following standards, amendments and interpretations of approved accounting standards will be effective for accounting periods beginning on or after 01 July 2016 and the Company does not expect to have any material / significant changes in its accounting policy except for disclosures, where applicable:

Amendments to IAS 38 Intangible Assets and IAS 16 Property, Plant and Equipment (effective for annual periods beginning on or after 1 January 2016) introduce severe restrictions on the use of revenue-based amortization for intangible assets and explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. The rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue. The amendments are not likely to have an impact on Company's financial statements.

Investment Entities: Applying the Consolidation Exception (Amendments to IFRS 10 – Consolidated Financial Statements and IAS 28 – Investments in Associates and Joint Ventures) [effective for annual periods beginning on or after 1 January 2016) clarifies (a) which subsidiaries of an investment entity are consolidated; (b) exemption to present consolidated financial statements is available to a parent entity that is a subsidiary of an investment entity; and (c) how an entity that is not an investment entity should apply the equity method of accounting for its investment in an associate or joint venture that is an investment entity. The amendments are not likely to have an impact on Company's financial statements.

Accounting for Acquisitions of Interests in Joint Operations – Amendments to IFRS 11 'Joint Arrangements' (effective for annual periods beginning on or after 1 January 2016) clarify the accounting for the acquisition of an interest in a joint operation where the activities of the operation constitute a business. They require an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a business. The amendments are not likely to have an impact on Company's financial statements.

Amendment to IAS 27 'Separate Financial Statements' (effective for annual periods beginning on or after 1 January 2016) allows entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. The amendment is not likely to have an impact on Company's financial statements.

Agriculture: Bearer Plants [Amendment to IAS 16 and IAS 41] (effective for annual periods beginning on or after 1 January 2016). Bearer plants are now in the scope of IAS 16 Property, Plant and Equipment for measurement and disclosure purposes. Therefore, a company can elect to measure bearer plants at cost. However, the produce growing on bearer plants will continue to be measured at fair value less costs to sell under IAS 41 Agriculture. A bearer plant is a plant that: is used in the supply of agricultural produce; is expected to bear produce for more than one period; and has a remote likelihood of being sold as agricultural produce. Before maturity, bearer plants are accounted for in the same way as self-constructed items of property, plant and equipment during construction. The amendments are not likely to have an impact on Company's financial statements

Amendments to IAS 7 'Statement of Cash Flows' are part of IASB's broader disclosure initiative and are effective for annual periods beginning on or after 1 January 2017. The amendments require disclosures that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flow and non-cash changes.

Amendments to IFRS 2 - Share-based Payment clarify the accounting for certain types of arrangements and are effective for annual periods beginning on or after 1 January 2018. The amendments cover three accounting areas (a) measurement of cash-settled share-based payments; (b) classification of share-based payments settled net of tax withholdings; and (c) accounting for a modification of a share-based payment from cash-settled to equity-settled. The new requirements could affect the classification and/or measurement of these arrangements and potentially the timing and amount of expense recognized for new and outstanding awards. The amendments are not likely to have an impact on Company's financial statements.

Annual Improvements 2012-2014 cycles (amendments are effective for annual periods beginning on or after 1 January 2016). The new cycle of improvements contain amendments to the following standards:



For the year ended June 30, 2016

IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. IFRS 5 is amended to clarify that if an entity changes the method of disposal of an asset (or disposal group) i.e. reclassifies an asset from held for distribution to owners to held for sale or vice versa without any time lag, then such change in classification is considered as continuation of the original plan of disposal and if an entity determines that an asset (or disposal group) no longer meets the criteria to be classified as held for distribution, then it ceases held for distribution accounting in the same way as it would cease held for sale accounting.

IFRS 7 'Financial Instruments- Disclosures'. IFRS 7 is amended to clarify when servicing arrangements on continuing involvement in transferred financial assets in cases when they are derecognized in their entirety are in the scope of its disclosure requirements. IFRS 7 is also amended to clarify that additional disclosures required by 'Disclosures: Offsetting Financial Assets and Financial Liabilities (Amendments to IFRS7)' are not specifically required for inclusion in condensed interim financial statements for all interim periods.

IAS 19 'Employee Benefits'. IAS 19 is amended to clarify that high quality corporate bonds or government bonds used in determining the

discount rate should be issued in the same currency in which the benefits are to be paid.

IAS 34 'Interim Financial Reporting'. IAS 34 is amended to clarify that certain disclosures, if they are not included in the notes to interim financial statements and disclosed elsewhere should be cross referred.

#### 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 4.1 Property, plant and equipment

#### Owned

These are stated at cost less accumulated depreciation and accumulated impairment loss, if any except for free hold land, factory building and plant and machinery which are stated at revalued amount less accumulated depreciation and accumulated loss, if any. Cost of an asset comprises acquisition and other costs which are directly attributable to the asset.

Capital work-in-progress is stated at cost less accumulated impairment losses, if any. All expenditures connected to the specific assets incurred during installation and construction period are carried under capital work-in-progress. These are transferred to specified assets as and when assets are available for use.

Any surplus arising on revaluation of plant and machinery is credited to the surplus on revaluation account. Revaluation is carried out with sufficient regularity to ensure that the carrying amount of assets does not differ materially from the fair value. To the extent of the incremental depreciation charged on the revalued assets, the related surplus on revaluation of plant and machinery (net of deferred taxation) is transferred directly to retained earning / unappropriated profit.

Subsequent costs are included in the asset's carrying amounts or recognized as a separate assets, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the profit and loss account in the year in which the asset is derecognized. The related balance of surplus on revaluation of such item, if any, is transferred directly to retained earnings (unappropriated profits).

Depreciation is charged to profit and loss account applying either straight line method or written down value method whereby the cost or revalued amount of an asset is written off over its useful life at the rates specified in note 5 the financial statements. Depreciation on additions is charged from the time at which asset is available for use till the date of disposal.

The assets' residual values, useful lives are reviewed, and adjusted if appropriate, at each financial year end. The Company's estimate of residual value of property and equipment as at June 30, 2016 did not require any adjustment as its impact is considered insignificant.



For the year ended June 30, 2016

#### Leased

Assets subject to finance lease are initially recorded at the lower of the present value of minimum lease payments under the lease agreements and the fair value of the leased assets each determined at the inception of lease. Subsequent to initial recognition, the asset is stated at the amount determined at initial recognition less accumulated depreciation and impairment losses, if any.

Leased assets are depreciated on reducing balance method at the rates specified in note 5 to the financial statements as disclosed in the fixed asset schedule to the financial statements.

#### 4.2 Intangible assets

Intangible assets are stated at cost less accumulated amortization and impairment losses, if any. Subsequent expenditure on capitalized intangible assets is capitalized only when it increases the future economic benefits embodied in the specific assets to which it relates. All other expenditure is expensed as incurred. Intangible assets are amortized using the straight line method over their estimated useful lives. The estimated useful life and amortization method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

#### 4.3 Stores, spares and loose tools

Stores, spares and loose tools excluding items in transit are valued at lower of average cost and net realizable value. Provision is made for slow moving and obsolete items. Items in transit are valued at cost comprising invoice values plus other charges incurred thereon accumulated to the balance sheet date.

Net realizable value signifies the estimated selling price in the ordinary course of business, less the estimated costs necessary to make the sale

Provisions are made in the financial statements for obsolete and slow moving inventory based on management's best estimate regarding their future usability.

#### 4.4 Stock-in-trade

Raw materials and packing materials are valued at average cost and finished goods are valued at lower of average cost and net realizable value.

Work-in-process is valued at average cost of raw materials including a proportionate of manufacturing overheads. Raw material in transit is valued at invoice value plus other charges paid thereon.

Net realizable value signifies the estimated selling price in the ordinary course of business, less the estimated costs of completion and the estimated costs necessary to be incurred to make the sale.

Provisions are made in the financial statements for obsolete and slow moving inventory based on management's best estimate regarding there future usability.

#### 4.5 Trade and other receivables

Trade and other receivables are carried at original invoice amount / cost, which is the fair value of the consideration to be received, less an estimate made for doubtful receivables which is determined based on management review of outstanding amounts and previous repayment pattern. Balance considered bad and irrevocable are written off.

#### 4.6 Financial Instruments

#### 4.6.1 Classification

The Company classifies its financial assets in the following categories: at fair value through profit or loss, held to maturity, loans and receivables, and available-for-sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

#### a) At fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading and financial assets designated upon initial recognition as at fair value through profit or loss. A financial asset is classified as held for trading if acquired principally for the purpose of selling in the short-term. Assets in this category are classified as current assets if expected to be settled within twelve months, otherwise, they are classified as non-current assets.



For the year ended June 30, 2016

#### 4.6.2 Recognition and measurement

All financial assets are recognised at the time when the Company becomes a party to the contractual position of the instrument. Regular way purchases and sales of financial assets are recognised on the trade date – the date on which the Company commits to purchase or sell the asset. Financial assets are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value and transaction costs are expensed to the profit or loss in the statement of comprehensive income. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership. Available-for-sale financial assets

and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held to maturity financial assets are carried at amortised cost using the effective interest method.

Gains or losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are recognised in the profit or loss in the statement of comprehensive income within 'other income / expenses' in the period in which they arise. Dividend income from financial assets at 'fair value through profit or loss' is recognised in the profit or loss in the statement of comprehensive income as part of 'other income' when the Company's right to receive dividend is established. Gains or losses on sale of investments at 'fair value through profit or loss' are recognised in the profit or loss in the statement of comprehensive income as 'gains and losses from investment securities'.

Gains or losses from changes in fair value of monetary and non-monetary securities classified as available-for-sale are recognised in other comprehensive income. When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognised in equity are taken to profit or loss in the statement of comprehensive income as 'gains and losses from investment securities'. Interest on available-for-sale securities calculated using the effective interest method is recognised in the profit or loss in the statement of comprehensive income as part of 'other income'. Dividend on available-for-sale equity instruments is recognised in the profit or loss in the statement of comprehensive income as part of 'other income' when the Company's right to receive dividend is established .

Interest on available-for-sale securities calculated using the effective interest method is recognised in the profit and loss account as part of other income. Dividends on available for sale equity instruments are recognised in the profit and loss account as part of other income when the Company's right to receive payments is established.

#### 4.6.3 Impairment of financial assets

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity securities classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered as an indicator that the securities are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss – measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in equity is removed from equity and recognised in the profit or loss in the statement of comprehensive income. Impairment losses recognised in the profit or loss in the statement of comprehensive income on equity instruments classified as available-for-sale are not reversed. Impairment testing of trade debts and other receivables is carried out by the company on annual basis and the related impairment is recognised in the profit and loss account.



For the year ended June 30, 2016

#### 4.6.4 Financial liabilities

All financial liabilities are recognised at the time when the Company becomes a party to the contractual provisions of the instrument.

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in respective carrying amounts is recognised in the profit or loss in the statement of comprehensive income.

#### 4.6.5 Offsetting of financial assets and financial liabilities

Financial assets and liabilities are offset and the net amount is reported in the financial statements only when there is a legally enforceable right to set off the recognised amount and the company intends either to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

#### 4.7 Staff Retirement Benefits

The main features of the schemes operated by the company for its employees are as follows:

#### 4.7.1 Defined benefit plan

A defined benefit plan is post employment benefit plan other than a defined contribution plan. The company's net obligation in respect of defined benefit plan is calculated by estimating the amount of future benefit that employees have earned in return for their service in current and prior periods, that benefit is discounted to determine its present value. The calculation is performed annually by a qualified actuary using the projected unit credit method. The Gratuity scheme is unfunded and covers those permanent employees & management staff of the Company who have completed prescribed qualifying period of service. Provision is made annually to cover obligations under the scheme on the basis of actuarial valuation.

Past service cost is recognized immediately to the extent that the benefits are already vested. For non-vested benefits past service cost is amortized on the straight line basis over the average period until the amended benefits become vested.

All actuarial gains and losses arising on valuation are charged to other comprehensive income.

#### 4.7.2 Defined contribution plan

A defined contribution plan is a post employment benefit plan under which the company pays fixed contribution into a separate entity and will have no legal and constructive obligation to pay further amounts. Obligation for contributions to defined contribution plans are recognized as an employee benefit expense in profit and loss account when they are due. The Company also operates an approved funded contributory provident fund for its permanent employees. Equal monthly contributions are made both by the Company and the employees at the rate of 5% per annum of the basic salary. Company's contributions are charged to profit and loss account.

#### 4.8 Taxation

The tax expense for the year comprises current and deferred tax. Tax is recognised in the profit and loss account, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case the tax is also recognised in other comprehensive income or directly in equity respectively.

#### Current

The current income tax charge is based on the taxable income for the year calculated on the basis of the tax laws enacted or substantively enacted at the balance sheet date or minimum or turnover tax under Income Tax Ordinance, 2001, whichever is higher and any adjustment to tax payable in respect of previous years.

#### Deferred

Deferred tax is accounted for using the balance sheet liability method in respect of all temporary differences at the balance sheet date between the tax base and carrying amount of assets and liabilities for financial reporting purposes.

Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences and carry forward of unused tax losses, to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and carry forward of unused tax losses can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.



#### For the year ended June 30, 2016

The amount of deferred tax provided is based on the expected manner of realization of the carrying amount of assets and liabilities, using the rates that are expected to apply to the period when the difference reverse based on tax rates that have been enacted at the balance sheet date.

#### 4.9 Impairment of non-financial assets

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. Whenever the carrying amount of these assets exceed their recoverable amount, an impairment loss is recognized in the profit and loss account for the amount by which the asset's carrying amount exceeds its recoverable amount. Reversal of impairment loss is restricted to the original cost of the asset.

#### 4.10 Borrowing costs

Borrowings costs are recognised as an expense in the period in which they are incurred except, to the extent of borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Such borrowing costs, if any, are capitalized as part of the cost of that asset.

#### 4.11 Segment reporting

A segment is a distinguishable component of the Company that is engaged in providing related products or services (business segment), or in providing product or services within a particular economic environment (geographical segment), which is subject to risks and returns that are different from those of other segments. Segment information is presented in respect of the Company's business segments.

The Company's primary format for segment reporting is based on business segments. The business segments are determined based on the Company's management and internal reporting structure. Segment results and other information is provided on the basis of product and service. Theses categories are:

1) Injection: this represents manufacture and sale of Polyethylene Terephthalate (PET) preforms for beverage and non-

beverage industry.

2) Blowing: this represents manufacture and sale of Polyethylene Terephthalate (PET) bottles for beverage and non-

beverage industry.

#### 4.12 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of any direct expenses. Revenue is recognised on the following basis:

- Sales revenue is recognized on dispatch of goods to customers.
- Mark-up / interest income is recognized on a time proportion basis that takes into account the effective yield.
- Freight income is recognized when the services are rendered.

#### 4.13 Foreign currency transactions and translation

Foreign currencies are translated into reporting currency at the rates of exchange prevailing on the date of transactions. Monetary assets and liabilities denominated in foreign currencies are translated into reporting currency equivalents using year-end spot foreign exchange rates. Non-monetary assets are translated using exchange rates that existed when the values were determined. Exchange differences on foreign currency translations are included in income currently.

#### 4.14 Dividend

Dividend distribution to the company's shareholders is recognised as a liability in the period in which the dividends are approved.

#### 4.15 Provisions

Provision is recognized when, as a result of past event, the company has a present legal or constructive obligation that can be estimated reliably and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation. Subsequently, provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate.

#### 4.16 Related party transactions

Transactions with related parties are carried out on commercial terms and conditions.



# Notes to the Financial Statements For the year ended June 30, 2016

		Factory building and			Factory	bac surimin	0,990			
	Freehold land	(Freehold)	Plant an	Plant and machinery	equipments	fittings	equipment	Vel	Vehicles	
			Owned	Leased	ı			Owned	Leased	
				Rupees in '000'						
As at July 01, 2014 Cost and revaluation	7 600	102 700	1,634,793	73 433	167.274	6153	21.218	13.218	4655	1 980 544
ation		(27,052)	(744,459)	(4,375)	(107,230)	(3,461)	(10,472)	(8,893)	(309)	(906,251)
	7,600	75,648	889,834	19,058	60,044	2,692	10,746	4,325	4,346	1,074,293
For the year June 30, 2015										
Additions during the year			60,546		18,625	118	756	156		
- Cost			23,433	(23,433)						
- Accumulated depreciation	•		(4,765)	4,765			•			
Disposals / write offs - note 5.4			18,668	(18,668)	'			,		
- Cost		•	(12,277)	•	(99)	(423)	(922)	(321)	1	
- Accumulated depreciation		•	8,490	1	25	331	482	281		
•	] ] .	  -	(3,786)	-	(31)	(63)	(443)	(40)		
Depreciation for the year - note 5.1		(3,808)	(59,198)	(390)	(28,111)	(279)	(1,104)	(880)	(698)	
Net book values	2,600	71,840	906,064	  - 	50,526	2,439	956′6	3,560	3,477	1,055,461
As at June 30, 2015										
Cost and revaluation	2,600	102,700	1,705,995		185,842	5,848	21,049	13,053	4,655	2,046,742
oreciation	•	(30,860)	(799,931)	'	(135,316)	(3,409)	(11,093)	(9,493)	(1,178)	ی
Net book values	7,600	71,840	906,064		50,526	2,439	9,956	3,560	3,477	1,055,461
For the year June 30, 2016										
Additions during the year			20,624		53,340	56	1,560	2,128	1	
- (Ost	[	[	(178.853)	-	(351)		(461)	(191)	,	(179.856)
- Accumulated depreciation			144,173	1	330	•	325	. «		144,836
	] ].	] ].	(34,680)	] ]·	(21)	] ]. 	(136)	(183)		(35,020)
Depreciation for the year - note 5.1	,	(3,615)	(59,501)	•	(31,570)	(264)	(2,033)	(1,023)	(962)	
	2,600	68,225	832,507	  - 	72,275	1,868	9,347	4,482	2,782	
		6	, , , , , , , , , , , , , , , , , , ,							,
Cost and revaluation	000′/	007,201	00/'/60		238,831	5,8/4	22, 148	14,990	4,055	400,440,
preciation		(34,4/5)	(/15,259)		(166,556)	(4,006)	(17,801)	(10,508)	(1,8/3)	(945,479)
Net book values	7,600	68,225	832,507		72,275	1,868	9,347	4,482	2,782	580'666
Rate of depreciation	%0	5%-10%	2%-20%	9%5	10%-50%	10%	10%	70%	70%	

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For the year ended June 30, 2016

		2010	2013
5.1	Depreciation charge has been allocated as follows:	Rupees in	'000'
	Cost of sales	94,083	89,908
	Administrative expenses	4,951	4,732
		99,034	94,640

- 5.2 Last revaluation of the Company's assets was carried out in 2013-14 by M/s Harvester Services (Private) Limited, independent valuers, taking market value / depreciated replacement cost, as applicable, as a basis of valuation. The revaluation resulted in a net surplus of Rs. 29.14 million. The incremental values at the date of revaluation of the revalued operating property, plant and equipment are being depreciated over the remaining useful lives of these assets.
- 5.3 Had there been no revaluation, the net carrying value of specific classes of operating fixed assets would have been as follows:

	2016	2015
	––––– Rupees i	n '000'
Freehold land	2,995	2,995
Factory building and roads	27,168	28,603
Plant and machinery	647,473	714,878
	677,636	746,476

5.4 Property, plant and equipment disposals / write offs

Last year, the Company purchased plant and machinery amounted to Rs. 60.5 million to replace old plant and machinery, accordingly management has decided to write off the redundant plant and machinery amounted to Rs. 34.7 million (WDV). Recoverable estimates / amounts of these assets have not been recognized as these are saleable by weight and estimated to fetch insignificant amount.

During the period, the Company also raised insurance claim of Rs. 0.191 million against theft of vehicles having cost of Rs. 0.191 million a book value of Rs. 0.183 million. No other disposals exceeded the amount of Rs. 0.5 million.

#### 6. INTANGIBLES

		2016	2015
Software	Note	Rupees	s in '000'
Cost			
Opening balance		1,250	750
Additions	6.1	4,491	500
		5,741	1,250
Amortization			
Opening balance		(217)	(113)
For the year		(125)	(104)
		(342)	(217)
Closing balance		5,399	1,033
Rates of Amortization		10%	10%

6.1 Additions include expenditure incurred for development and implementation of ERP against which no amortization has been charged till

balance sheet date because these were not ready for intended use at balance sheet date. \\

#### 7. STORES, SPARES AND LOOSE TOOLS

Stores and spares
Loose tools
Provision against slow moving stores and spares

2016	2015
Rupees	in '000'
77,458	75,830
2,010	1,959
79,468	77,789
(1,907)	(1,907)
77,561	75,882



# Notes to the Financial Statements For the year ended June 30, 2016

	,	, Nata	2016 Rupees ir	2015
		Note	Rupees II	1 000
8.	STOCK IN TRADE			
	Raw material		109,684	71,306
	Packing material		11,476	8,165
	Work in process		46,824	83,158
	Finished goods		76,968	43,684
	3		244,952	206,313
	Provision for obsolete stocks		(3,528)	(3,528)
			241,424	202,785
9.	TRADE DEBTS			
	Secured		-	13,589
	Unsecured			
	- Considered good		158,308	203,075
	- Considered doubtful		18,083	14,792
			176,391	231,456
	Provision against doubtful debts	9.1	(18,083)	(14,792)
	Provision against doubtful debts	9.1	158,308	216,664
			130,300	210,004
9.1	Provision against doubtful debts			
	Opening balance		14,792	12,875
	Provision for the year		3,291	3,112
	Debts written off		-	(1,195)
	Closing balance		18,083	14,792
	<b>3</b>			
10.	LOANS AND ADVANCES			
	Considered good			
	- Advance to suppliers		43,420	18,702
	- Advances for expenses		3,648	5,783
	•		47,068	24,485
	Loans to employees		2,819	2,507
			49,887	26,992
11.	CASH AND BANK BALANCES			
	Cash at bank			
	- in saving accounts		42,309	26,759
	- in current accounts	11.1	16,498	10,676
			58,807	37,435
	Cash in hand		1,051	683
			59,858	38,118
11.1	This carries mark-up ranging between 3% to 5% (2015:5% to 7	%) during the year.		
12.	ISSUED, SUBSCRIBED AND PAID-UP CAPITAL			
	10.262.664.(2015.10.262.664)			
	10,262,664 (2015: 10,262,664) Ordinary shares of		102,627	102 627
	Rs. 10/- each issued against cash		102,027	102,627
	12,714,307 (2015: 12,714,307) Ordinary shares of			
	Rs. 10/- each issued as fully paid bonus shares		127,143	127,143
	Caer issued as fairy paid sorius stilles		229,770	229,770
			-,	



For the year ended June 30, 2016

	To the year ended same	30,2010	2016	2015
		Note	Rupees	in '000'
13.	SURPLUS ON REVALUATION OF PROPERTY AND PLANT			
	Revaluation surplus			
	Balance as at July 01		251,907	275,330
	Less: Reversal relating to write offs of assets	5.4	(3,377)	-
	Less: Reversal due to disposal of assets		-	(1,507)
	Less: Transferred to accumulated profit in respect of			
	incremental depreciation charged during the year		(20,537)	(21,916)
			227,993	251,907
	Less: Related deferred tax			
	Balance as at July 01		(88,282)	(95,777)
	Transferred to revaluation surplus on account of change in tax rate		10,541	-
	Deferred tax on fixed assets written off during the year		1,081	-
	Deferred tax on incremental depreciation charged during the year		6,572	7,495
			(70,088)	(88,282)
			157,905	163,625
14.	LONG TERM LOANS			
	Loans from banking companies - Secured			
	Askari Bank Limited (TF I)	14.1	-	28,627
	Askari Bank Limited (TF II)	14.2	230,000	246,000
	Allied Bank Limited (TF)	14.3	61,200	91,800
	JS Bank Limited TF	14.4	28,889	40,000
			320,089	406,427
	Less: current portion of long term loans		(74,933)	(86,336)
			245,156	320,091

- 14.1 This represents term finance from Askari Bank Limited rescheduled in 2013. The loan has been fully repaid during the year.
- 14.2 This represents restructuring of working capital finance into long term debt in the previous year. It carries mark-up at 3 months KIBOR plus 1.75% p.a. The loan is repayable in 5 years through 20 quarterly installments. The finance is secured by way of First Pari Passu charge of Rs. 450 million over all present and future fixed assets of the Company and personal guarantee of founder Director / sponsor of the Company.
- 14.3 This represents term finance created as a result of restructuring of working capital finance in January 2012. It carries mark-up at 3 months KIBOR plus 2% p.a. The remaining amount of principal is payable in 12 installments as per seasonal repayment schedule whereas mark-up is payable in monthly installments with maturity at June 2018. It is secured by way of first pari passu hypothecation charge over stocks and book debts of the Company amounting to Rs. 267 million and ranking charge on fixed assets of the Company amounting to Rs. 197.2 million
- 14.4 This represents term loan obtained last year to retire one-off LC for the purchase of capital expenditure. It carries mark-up at 3 months KIBOR plus 1.5% p.a. payable with a grace period of 6 months in equal monthly installments of principal and quarterly installments of mark-up with final maturity of June 2018. It is secured by first pari passu charge over all present and future fixed assets of the Company amounting to Rs. 60 million.

15.	LIABILITIES AGAINST ASSETS SUBJECT TO FINANCE LEASE	2016 Rupees in	2015
	Balance at 1 July Payments made during the year	3,687 (684)	7,685 (3,998)
	,	3,003	3,687
	Less: Current portion shown under current liabilities	(780) 2,223	3,003
		2,223	3,003



For the year ended June 30, 2016

15.1 The future minimum lease payments and the period in which they become due are:

	20	2016		2015	
	Minimum lease payments	Present Value	Minimum lease payments	Present Value	
Upto one year	1,030	780	1,015	684	
More than one year but less then five years	2,387	2,223	3,417	3,003	
Total minimum lease payments	3,417	3,003	4,432	3,687	
Less: Amount representing finance charges	(414)	-	(745)		
Present value of minimum lease payments	3,003	3,003	3,687	3,687	
Less: Current portion	(780)	(780)	(684)	(684)	
	2,223	2,223	3,003	3,003	

This represents vehicles acquired under a number of finance lease agreements. Interest rate used as discounting factor ranges from 11.72% to 12.73% (2015: 12.82% to 13.91%) per annum. Taxes, repair, replacements and insurance are born by the Company. Under the terms of arrangement, the Company has an option to acquire leased assets at the end of respective lease terms and intends to exercise the option. There are no restrictions imposed on the Company under the term of leases.

			2016	2015
16.	DEFERRED LIABILITIES	Note	Rupees	in '000'
	Staff gratuity	16.1	75,821	66,981
	Deferred taxation	16.2	187,343	196,275
			263,164	263,256

- 16.1 Staff gratuity
- 16.1.1 The figures are based on actuarial valuation report for company's Employees' Gratuity Scheme carried out by Nauman Associates as on June

	30, 2016.	,	
		2016 Rupees i	2015 n '000'
16.1.2	Movement in liability recognized in balance sheet:		
	Present value of defined benefit obligation as at 01 July	66,981	55,223
	Expense for the year	13,379	13,304
	Benefits paid during the year	(5,606)	(1,389)
	Remeasurements chargeable in Other Comprehensive Income	1,067	(157)
	Present value of defined benefit obligation as at 30 June	75,821	66,981
16.1.3	Expense recognised in profit and loss account is as follows:		
	Current service cost	7,122	6,079
	Interest cost	6,257	7,225
		13,379	13,304
16.1.4	Remeasurements chargeable in Other Comprehensive Income are as follows:		
	Actuarial (gains) from changes in financial assumptions	(288)	-

1,355

1,067

157 157

Experience adjustments



# Notes to the Financial Statements For the year ended June 30, 2016

16.1.5 Comparison of present value of defined benefit obligation for the current year and pervious four years is as follows:

		Present value of defined benefit obligation	Experience adjustments on obligations
	June 2016	75,822	(1,067)
	June 2015	66,981	157
	June 2014	55,223	(3,994)
	June 2013	42,782	(2,037)
	June 2012	33,594	(6,348)
16.1.6	Year End Sensitivity Analysis ( $\pm$ 100 bps) on Defined Benefit Obligation	2016	2015
		2016 Rupe	2015 es in '000'
	Discount Rate + 100 bps	71,508	63,101
	Discount Rate - 100 bps	80,816	71,468
	Salary Increase + 100 bps	80,888	71,536
	Salary Increase -100 bps	71,359	62,966
	The average duration of the defined benefit obligation is 6 Years.		
16.1.7	Following significant assumptions were used by the actuary in valuation of the scheme:		
		2016	2015
	Discount rate (per annum)	7.25%	9.75%
	Expected rate of increase in salary level (per annum)	7.25%	9.75%
	Average expected remaining working life time of employees (years)	6	6
16.2	Deferred taxation	Rupe	es in '000'
	Taxable temporary differences:		
	Surplus on revaluation	70,088	88,282
	Accelerated depreciation	158,569	170,755
	Deductible temporary differences:	228,657	259,037
	Carried forward tax losses		(33,501)
		(22.205)	
	Staff gratuity Others	(23,305)	(21,434)
	others	(18,009)	(7,827)
		(41,314)	(62,762) 196,275
17.	TRADE AND OTHER PAYABLES	187,343	190,273
	Trade creditors and bills payable	114,632	238,180
	Accrued and other liabilities	13,269	5,501
	Advances from customers	28,328	5,817
	Sales tax payable	17,921	17,742
	Income tax payable	1,688	1,169
	Workers' Profit Participation Fund	7,436	2,991
	Unclaimed dividend	7,436 461	2,991 461
	onciaimed dividend	183,735	271,862



For the year ended June 30, 2016

		2016	2015
		Rupees i	in '000'
18.	ACCRUED MARK-UP		
	Long term loans	4,026	7,930
	Short term borrowings	1,661	3,564
		5,687	11,494
19.	SHORT TERM BORROWINGS		
	Secured		
	From banking companies		
	Short-term running finance	16,217	32,626
	Inland Bill Purchased	128,710	99,497
	Finance against trust receipt	158,770	105,871
		303,697	237,994
	Others		
	Short-term pledge finance	40,000	50,000
		343,697	287,994

Short-term running finance and other facilities are obtained under mark-up arrangements from various commercial banks carrying mark-up ranging from 7.85% to 10% (2015: 9.5% to 11%) per annum calculated on daily product basis.

These facilities are secured by first pari passu and ranking hypothecation charges of entire present and future current assets, equitable mortgage of property of the Company and personal guarantee of one original founder / sponsor Director of the Company.

2016	2015
Rupees in	'000'

#### 20. CURRENT PORTION OF NON-CURRENT LIABILITIES

Long term loans	74,933	86,336
Liabilities against assets subject to finance lease	780	684
	75,713	87,020

#### 21. CONTINGENCIES AND COMMITMENTS

No contingencies and commitments existed at the balance sheet date.

22.	SALES - NET	Note	2016 Rupees in	2015 '000'
	Gross sales	22.1	2,455,889	2,162,373
	Sales tax and discounts		(358,861)	(314,505)
			2,097,028	1,847,868

22.1 This includes export sales of Rs. Nil (2015: Rs. 4.3 million).



For the year ended June 30, 2016

		For the year ended June 30, 2016		
			2016	2015
22	COST OF CALES	Note	Rupees	in '000'
23.	COST OF SALES			
	Raw material consumed	23.1	1,150,970	1,017,253
	Packing material consumed		86,161	77,071
	Store consumed		24,879	24,714
	Salaries, wages and other benefits	23.2	136,646	128,626
	Electricity, gas and water		187,101	184,391
	Travelling and conveyance		11,695	12,102
	Vehicle repair and maintenance		8,122	8,206
	Rent, rate and taxes		18,540	13,542
	Repair and maintenance		14,580	7,812
	Insurance		3,464	4,816
	Medical		3,518	2,890
	Freight and other charges		5,588	4,691
	Communication charges		1,360	1,627
	Printing, postage and stationery		1,419	1,190
	Lab testing		607	768
	Fees and subscription		1,136	2,831
	Entertainment		945	758
	Courses and seminar fees		217	163
	Advertisement		6	67
	Depreciation		94,083	89,908
	Miscellaneous		185	152
			1,751,222	1,583,578
	Work-in-process - opening		83,158	50,029
	Work-in-process - closing		(46,824)	(83,158)
			36,334	(33,129)
	Cost of goods manufactured		1,787,556	1,550,449
	Finished goods - opening		43,684	55,864
	Finished goods - closing		(76,968)	(43,684)
			(33,284)	12,180
			1,754,272	1,562,629
23.1	Raw material consumed			
	Opening stock		71,306	60,906
	Purchases		1,189,348	1,027,653
	Closing stock		(109,684)	(71,306)
			1,150,970	1,017,253
23.2	This includes staff retirement henefit	s amounting to Rs. 11.7 million (2015: Rs. 10.71 mil	lion)	
23.2	mis includes stan retirement benefit	3 amounting to h3. 11.7 million (2013.h3. 10.71 mil	non).	
			2016	2015
24.	DISTRIBUTION COST	Note	Rupees	in '000'
	Carriage and freight outward		18,305	49,590
	Salaries and benefits	24.1	11,039	11,965
	Vehicle running and maintenance	27.1	1,135	1,753
	Office rent		937	1,648
	Travelling and conveyance		980	583
	Communications		272	213
	Entertainment		168	187
	Professional charges		522	-
	Repair and maintenance		230	161
	Electricity, water and gas		191	196
	Printing and stationery		34	49
	Miscellaneous		98	10

24.1 This includes staff retirement benefits amounting to Rs. 1.6 million (2015: Rs. 1.77 million).

66,355

33,911



For the year ended June 30, 2016

			2016	2015
25.	ADMINISTRATIVE EXPENSES	Note	Rupees	in '000'
	Salaries and benefits	25.1	35.000	33,641
	Directors' Meeting Fee	25.1	35,809 2,500	550
	Legal and professional		2,300 2,417	2,102
	Travelling and conveyance		2,417 4,546	2,102
	Vehicle running and maintenance		2,489	2,032
	Medical		1,846	2,032 1,651
	Rent, rate and taxes		1,262	1,653
	Auditors' remuneration	25.2	865	865
	Electricity, gas and water	23.2	339	337
	Entertainment		884	993
	Courses, seminar and subscription		2,164	780
	Repair and maintenance		2,104	373
	Communications		510	476
	Printing and stationery		393	459
	Insurance		56	29
	Advertisement		63	14
	Depreciation		4,951	4.732
	Miscellaneous		52	57
	Miscellatieous		61,364	53,541
			01,304	33,341
25.1	This includes staff retirement benefits amounting to Rs. 3.5 million	(2015: Rs. 3.61 million).		
		,		
			2016	2015
25.2	Auditors' remuneration		Rupees	in '000'
	Audit fee		550	550
			230	
	Fee for half yearly review Other advisory services		230 75	230 75
	Out-of-pocket expense		10	10
	Out-oi-pocket expense		865	865
				803
			2016	2015
26.	OTHER INCOME - NET	Note	Rupees	
20.	OTHER INCOME. NET	Wolc	napees	· III 000
	Income from financial assets			
	Profit on bank deposits		137	613
	Other			
	Others		155	1 204
	Freight income		155	1,284
	Scrap sale		17,674 -	13,003
	Miscellaneous income			1,306
	Net loss on disposal of property, plant and equipment		(48)	(1,002)
			17,918	15,204
27.	OTHER EXPENSES			
	Workers' Welfare Fund	27.1	4,418	1,961
	Workers' Profits' Participation Fund		7,436	2,992
	Provision for trade receivables		3,291	3,862
	Fixed assets written off	5.4	31,353	-
	Donation	27.2	1,877	448
	Abnormal Loss		10,134	12,418
			58,509	21,681

<sup>27.1</sup> In the year 2014, the Company and ten other parties had filed a writ petition in the Honorable Peshawar High Court challenging the vires of the Workers' Welfare Fund. The learned Court accepted the petition in terms that the impugned levy of contribution introduced through the Finance Act of 1996 and 2009 lacked the essential mandate to be introduced and passed through a Money Bill under the Constitution, hence the levy was declared unconstitutional vide judgment dated 29th May, 2014. An appeal was filed in the Supreme Court by the defendants in 2015. As the matter is still pending in the Court, the Company has made provision for Worker's Welfare Fund for the year but has not made any payment.



For the year ended June 30, 2016

None of the directors and their spouse have any interest in the donee's fund.

			2016	2015
28.	FINANCE COST	Note	Rupees	in '000'
	Mark-up on:			
	Long-term financing		31,220	24,101
	Short-term borrowing		4,838	20,025
	Inland Bill Purchase		7,810	7,018
	Workers' Profits Participation Fund		-	455
	Liabilities against assets subject to finance lease		294	517
			44,162	52,116
	LC usance and other charges		22,388	47,760
	Exchange loss		422	-
	Bank charges		3,062	4,111
			70,034	103,987
29.	TAXATION			
	Current		26,446	3,103
	Deferred		8,492	25,301
			34,938	28,404
29.1	Relationship between tax (income) / expense and accounting profit			
	Profit before taxation		136,856	
	Tax at the applicable tax rate		43,794	-
	Tax effect of non deductible expenses		25,479	_
	Tax effect/adjustment of change in tax rate		5,192	
	,		,	-
	Tax effect/adjustment on brought forward losses		(33,946)	-
	Tax effect/adjustment on rebates		(8,880)	-
	Others		3,299	
			34,938	

- 29.2 The income tax assessments of the Company have been finalised up to and including the tax year 2014. Tax returns are deemed to be assessed under provisions of the Income Tax Ordinance, 2001 ("the Ordinance") unless selected for an audit by the taxation authorities. The Commissioner of Income Tax may, at any time during a period of five years from date of filing of return, select the deemed assessment order for audit.
- 29.3 Due to the brought forward tax losses, provision for last year's income tax was based on section 113 of the Income Tax Ordinance, 2001. Accordingly tax expense reconciliation with the accounting profit is not reported in last year.

30.	EARNINGS PER SHARE - BASIC AND DILUTED	2016 Rupees in '0	2015 000'
30.1	Basic Profit after taxation	101,918	26,475
		Number	s
	Weighted average number of ordinary shares	22,977	22,977
		Rupees	
	Earnings per share - basic	4.44	1.15



### For the year ended June 30, 2016

#### 30.2 Diluted

There is no dilutive effect on the basic earnings per share of the Company as it has not issued any instruments carrying options which could have an impact on earnings per share when exercised.

			2016	2015
31.	CASH GENERATED FROM OPERATIONS	Note	Rupees in	'000'
	Profit before taxation		136,856	54,879
	Adjustment for non-cash charges and other items:			
	Depreciation		99,034	94,640
	Amortization of intangible assets		125	104
	Loss on disposal of property, plant and equipment		48	1,002
	Provision for Workers' Profits Participation Fund		7,436	2,992
	Provision for Workers' Welfare Fund		4,418	1,961
	Fixed assets written off		31,353	-
	Provision for doubtful debts		3,291	3,112
	Provision for gratuity		13,379	13,304
	Finance cost		70,034	103,987
	Working capital changes	31.1	(122,976)	(165,808)
			242,998	110,173
31.1	Working capital changes			
	Increase in stores, spares and loose tools		(1,679)	(6,556)
	Increase in stock in trade		(38,639)	(31,872)
	Decrease in trade debts		55,065	2,497
	(Increase) / Decrease in loans and advances		(22,895)	8,668
	Increase in deposits, prepayments and other receivables		(22,257)	(4,380)
	Decrease in trade and other payables		(92,571)	(134,165)
			(122,976)	(165,808)

#### 32. REMUNERATION OF CHIEF EXECUTIVE, DIRECTORS AND EXECUTIVES

The aggregate amount charged in the accounts for remuneration, including certain benefits to directors, chief executive and executives of the company as follows:

	2016				
	Chief Executive	Directors	Executive	Total	
		Rupee	es in '000'		
Managerial remuneration	12,347	160	18,607	31,114	
House allowance and utilities	2,774	88	10,265	13,127	
Servant allowance	741	-	-	741	
Telephone allowance	623	-	-	623	
Medical reimbursement	-	10	1,184	1,194	
Directors' Meeting Fee		2,500		2,500	
	16,485	2,758	30,056	49,299	
Number of persons	1	6	18		
	2015				
	Chief Executive	Directors Rupe	Executive es in '000'	Total	
Managerial remuneration	10,211	6,900	15,810	32,921	
House allowance and utilities	2,412	210	8,731	11,353	
Servant allowance	644	-	-	644	
Telephone allowance	541	-	-	541	
Medical reimbursement	-	296	1,023	1,319	
Directors' Meeting Fee	-	550	-	550	
Others	576	254	-	830	
	14,384	8,210	25,564	48,158	
Number of persons	1	6	17		



For the year ended June 30, 2016

32.1 The Company also provides with company maintained vehicles to its Chief Executive, some executives, and the Directors in accordance with the Company's policy. They are entitled to gratuity and provident fund in accordance with the Company's policy.

33.	PROVIDENT FUN	ID DISCLOSURES	2016 Rupees i	2015 n '000'
	a) Disclosure with	regards to Provident Fund		
	(i)	Size of the Fund	15,162	16,554
	(ii)	Cost of Investment made	14,084	16,129
	(iii)	Percentage of Investment made	97%	91%
	(iv)	Fair value of Investments	14,633	15,074

b) Break-up of investments is as under

	20	016	20	15
Mutual funds			-Rs '000'	'
- NIT	6%	936	6%	915
- Meezan Mutual Fund	15%	2,324	12%	1,995
- NAFA Fullerton Asset Man.	44%	6,620	0%	-
- UTP - Aggressive Asset Allocation Fund	2%	378	2%	399
		10,258		3,309
Banks deposits				
- Meezan Bank Limited	29%	4,367	63%	10,437
- NIB Bank Limited	0.05%	8	8%	1,327
	97%	14,633	91%	15,074
- INIB BANK LIMITED				

33.1 The investments out of provident fund have been made in accordance with the provision of Section 227 of the Companies Ordinance, 1984 and the rules formulated for this purpose. The above figures are unaudited.

		2016	2015
		Number	s
34.	NUMBER OF EMPLOYEES		
	Number of employees including contractual		
	employees at the end of year	669	697
	Average number of employees including contractual		
	employees during the year	539_	544

#### 35. TRANSACTIONS WITH RELATED PARTIES

Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions.

The related parties comprise of major shareholders, directors of the company and key management personnel and staff/workers funds. Remuneration and benefits to executives of the company are in accordance with the terms of the employment while contribution to the provident fund and gratuity are in accordance with staff service rules. Details of transactions with related parties are as follows:



For the year ended June 30, 2016

	2016	2015
	Rupees i	n '000'
Transactions during the year		
Sale of vehicles and office equipment	60	
Post employment benefit paid	3,368	-
Contribution to staff provident fund	2,394	2,906
Payable as on balance sheet date with:	4.440	2 402
Employees' provident fund trust	1,619	3,483
Post employment benefit payable	34,099	30,517

The remuneration of Chief Executive, Directors and Executives is disclosed in Note 32 to the financial statements.

#### **36.** SEGMENT REPORTING

#### **SEGMENT ANALYSIS**

		ction	Blov	•	Total	Total
	June 2016	June 2015	June 2016	June 2015	June 2016	June 2015
	( Rupe	es '000 )	( Rupee	es '000 )	(Rupe	es '000 )
Sales-net	684,802	298,004	1,412,226	1,549,864	2,097,028	1,847,868
Cost of sales	(618,381)	(270,399)	(1,135,891)	(1,292,230)	(1,754,272)	(1,562,629)
	66,421	27,605	276,335	257,634	342,756	285,239
Distribution cost	(11,074)	(10,701)	(22,837)	(55,654)	(33,911)	(66,355)
Administrative	(20,038)	(8,635)	(41,324)	(44,906)	(61,362)	(53,541)
	(31,112)	(19,336)	(64,161)	(100,560)	(95,273)	(119,896)
Operating profit	35,309	8,269	212,174	157,074	247,483	165,343
Segment assets Unallocated assets	701,362	711,128	293,854	289,836	995,216 674,955	1,000,964 679,632
Orialiocated assets	701,362	711,128	293,854	289,836	1,670,171	1,680,596
Segment liabilities	167,722	158,385	148,954	142,729	316,676	301,114
Unallocated liabilities					804,762	943,606
	167,722	158,385	148,954	142,729	1,121,438	1,244,720
Capital expenditure	25,984	31,636	31,629	28,819	57,613	60,455
Unallocated capital expenditure	-	-	-	-	20,066	19,746
•	25,984	31,636	31,629	28,819	77,679	80,201

- 36.1 Inter-segment sales have been eliminated from totals.
- 36.2 Administrative expenses and distribution costs are allocated on the basis of the net sales value for each segment.

2016		2015
Runees in	'000'	

#### 37. FINANCIAL INSTRUMENTS

Financial instruments by category

Financial assets - loans and receivables

Security deposits 6,064 6,064 158,308 Trade debts 216,664 Loans and advances 49,887 26,992 Deposits, prepayments and other receivables 33,529 11,272 Cash and bank balances 59,858 38,118 307,646 299,110



For the year ended June 30, 2016

	2016 Rupees ir	2015 n '000'
Financial liabilities - at amortised cost		
Long term loans	320,089	406,427
Liabilities against assets subject to finance lease	3,003	3,687
Trade and other payables	183,735	271,862
Accrued mark - up	5,687	11,494
Short term borrowings - secured	343,697	287,994
	856,211	981,464

#### 38. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The Company's activities expose it to a variety of financial risks: capital risk, credit risk, liquidity risk and market risk (including foreign exchange or currency risk, interest / mark-up rate risk and price risk). The Company's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance. Overall, risks arising from the Company's financial assets and liabilities are limited. The Company consistently manages its exposure to financial risk without any material change from previous period in the manner described in notes below.

The Board of Directors has overall responsibility for the establishment and oversight of Company's risk management framework. All treasury related transactions are carried out within the parameters of these policies.

#### 38.1 Credit risk

Credit risk is the risk of financial loss to the Company if a counterparty to a financial instrument fails to meet its contractual obligations. To manage exposure to credit risk, Company applies credit limits and deals with selected credit worthy parties. It makes required provision against balances that are considered doubtful. The exposure to cash and bank balances is managed by placing funds with those that have good credit rating amongst major banks and financial institutions. The following carrying amounts of financial assets against which the Company holds no collateral represents the maximum credit exposure at the balance sheet date.

	2016 Rupees	2015 in '000'
Trade debts	176,391	231,456
Loans and advances	49,887	26,992
Deposits, prepayments and other receivables	33,529	11,272
Bank balances	58,807	37,435
	318,614	307,155

#### 38.1.1 Impairment losses

The aging of trade debts at the reporting date was:

	2016		2015	
	Gross Value	Impairment	Gross Value	Impairment
	Rupees '000		Rupees '000	
Not Past Due	78,070	-	168,155	-
Past Due 1-60 Days	51,348	-	13,638	-
Past due 61 Days to 1 Year	11,555	-	16,745	-
More than 1-Year	35,418	18,083	32,918	14,792
	176,391	18,083	231,456	14,792



For the year ended June 30, 2016

38.1.2 The credit quality of the Company's bank balances can be assessed with reference to external credit ratings as follows:

Credit rating	2016	2015
	Rupees in '0	00'
A1+	58,149	36,927
A1	658	508
	58,807	37,435

#### 38.2 Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash and the availability of funding through an adequate amount of committed credit facility. The Company finances its operations through equity, borrowings and working capital with a view to maintaining an appropriate mix between various sources of finance to minimize risk. Company treasury aims at maintaining flexibility in funding by keeping committed credit line available.

The following are the contractual maturities of financial liabilities, including estimated interest payments:

•	, ,	•	•	
		2016		
		Contractual		
	Carrying Value	cash flow	Up to one year	year
	<del></del>	Rupee	s in '000'	
Long term loan	320,089	367,898	74,933	292,965
Finance Lease	3,003	3,417	780	2,636
Trade and other payables	183,735	183,735	183,735	-
Short term borrowings	343,697	345,358	345,358	-
	850,524	900,408	604,806	295,601
	2015			
		Contractual		More than one
	Carrying Value	cash flow	Up to one year	year
		Rupees in '000'		
Long term loan	406,427	600,760	152,784	447,976
Finance Lease	3,687	4,432	684	3,748
Trade and other payables	271,862	271,862	271,862	-
Short term borrowings	287,994	291,558	291,558	-
-	969,970	1,168,612	716,888	451,724
	—·			

Contractual cash flows include interest related cash flows up to the year end. The future interest related cash flows depend on the interest rates applicable at that time and the extent of utilization of running finance facilities.

#### 38.3 Market risk

Market risk means that the future cash flows of a financial instrument will fluctuate because of changes in market prices such as foreign exchange rates and interest rates. The objective is to manage and control market risk exposures within acceptable parameters, while optimizing the return. Company's market risk comprises of two types of risk: foreign exchange or currency risk and interest / mark up rate risk. The market risks associated with the Company's business activities are discussed as under:

#### a) Foreign exchange risk management

Foreign currency risk arises mainly where receivables and payables exist due to transactions entered into foreign currencies. The Company is not exposed to significant foreign currency risk on export or import as it produce material from local market in local currency.

Exposure to foreign currency risk

Company is not exposed to foreign currency risk as there are no foreign creditors on the balance sheet date.



#### For the year ended June 30, 2016

#### b) Interest/ mark up rate risk

Interest rate risk is a risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Interest rate exposure arises from short and long term borrowings from banks.

Cash flow sensitivity analysis for Variable rate instruments

The Company holds various variable rate financial instruments amounting to Rs 667 million (2015: 698 million) exposing the Company to fair value interest rate risk. A change of 100 basis points as at June 30, 2016 would have increased profit after tax by Rs 4.5 million (2015: 4.75 million).

Cash flow sensitivity analysis for Fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through profit and loss. Therefore a change in interest rates at the reporting date would not affect profit and loss.

#### 38.4 Fair value of financial instruments

Fair value is an amount for which an asset could be exchanged or a liability settled between knowledgeable willing parties at arm's length transaction. Consequently, differences may arise between the carrying values and the fair value estimates.

Underlying the definition of fair value is the presumption that the Company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

Fair value of all financial assets and financial liabilities are estimated to approximate their respective carrying amount.

#### 38.5 Capital risk management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure.

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, return on capital to shareholders or issue new shares or sell assets to reduce debt.

Consistent with others in the industry, the Company manages its capital risk by monitoring its debt levels and liquid assets and keeping in view future investment requirements and expectation of the shareholders. Debt is calculated as total borrowings ('long term financing' and 'short term borrowings' as shown in the balance sheet). Total capital comprises shareholders' equity and surplus on revaluation of fixed assets as shown on the face of the balance sheet.

There were no changes to the Company's approach to capital management during the year and the Company is not subject to externally imposed capital requirements.

		2016	2015
39.	PLANT CAPACITY AND ACTUAL PRODUCTION	Quantity in '000'	
	Blowing		
	Capacity - no. of bottles	304,200	304,200
	Production - no. of bottles	163,118	145,792
	Utilization	53.62%	47.93%
	Injection		
	Capacity - no. of preforms	415,733	415,733
	Production - no. of preforms	270,975	194,997
	Utilization	65.18%	46.90%

#### 39.1 The underutilization of capacity was due to market constraints.

#### **40.** NON-ADJUSTING EVENT AFTER THE BALANCE SHEET DATE

The Board of Directors in its meeting held on August 31, 2016 has proposed a common stock dividend at the rate of 25% for the year ended June 30, 2016 (2015: Nil). These appropriations will be placed before shareholders for approval in the forthcoming Annual General Meeting and the effect thereof will be accounted for in the financial statements for the year ending June 30, 2017.



For the year ended June 30, 2016

41.	CORRESPONDING FIGURES
41	CORRESPONDING FIGURES

Corresponding figures have been rearranged and reclassified, wherever necessary for the purposes of comparison and better presentation.

#### 42. DATE OF AUTHORIZATION

These financial statements have been authorized for issue on **August 31, 2016** by the Board of Directors of the Company.

#### 43. GENERAL

Figures have been rounded off to the nearest thousand rupees.

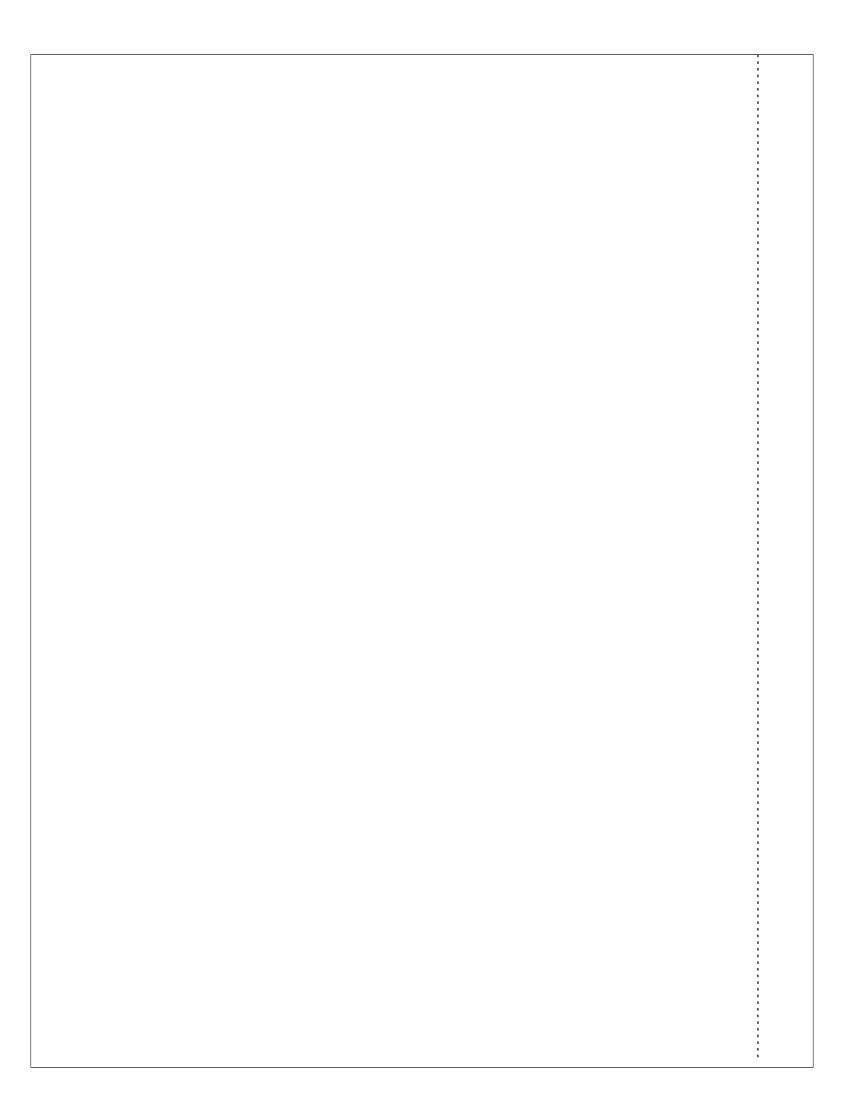
CHIEF EXECUTIVE OFFICER DIRECTOR



The Company Secretary EcoPack Limited Plot 112-113, Phase V, Industrial Estate Hattar District Haripur, Khyber Pakhtunkhwa

## **PROXY FORM**

I / W	e	of	
being	g member (s) Ecopack Limited, and holder	of Ordinary	Share as per register
Folio	No		and / or CDC Participant
I.D. N	No and Acco	unt / Sub-Account	: No
do h	ereby appoint	of	
as m	ny / our proxy to attend, speak and vote for me	us and on my	/ our behalf at the 25th
Ann	ual General Meeting of the Company to be	held on Thur	sday October 27, 2016
			and
at ar	ny adjournment thereof. As witness I/We set my / ou	r hand (s) this	
day c	of2016 signed the said proxy in th	e presence of :	
Witr	nesses:		
1.	Signature:		
	Name:		
	Address:		
	CNIC		
	CNIC		
	or Passaget Na	C:	Revenue
	Passport No	Signature	Stamp
2.	Signature:		
	Name:		
	Address:		
	CNIC		nature should agree with the men signature registered with the Company)
	or		the Company)
	Passport No.		



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